



Q3 Earnings Presentation

October 30, 2024

Forward-Looking Statements

Statements in this presentation that are not historical are forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements, which are subject to known and unknown risks, uncertainties and assumptions about us, may include projections of our future financial performance including the effects of the COVID-19 pandemic and anticipated performance based on our growth and other strategies and anticipated trends in our business. These statements are only predictions based on our current expectations and projections about future events. There are important factors that could cause our actual results, level of activity, performance or actual achievements to differ materially from the results, level of activity, performance or anticipated achievements expressed or implied by the forward-looking statements. Significant risks and uncertainties may relate to, but are not limited to, business and market disruptions related to the COVID-19 pandemic, market conditions and price volatility for our products and feedstocks, as well as global and regional economic downturns, including as a result of the COVID-19 pandemic, that adversely affect the demand for our end-use products; disruptions in production at our manufacturing facilities; and other financial, economic, competitive, environmental, political, legal and regulatory factors. These and other risk factors are discussed in the Company's filings with the Securities and Exchange Commission (SEC).

Moreover, we operate in a very competitive and rapidly changing environment. New risks and uncertainties emerge from time to time, and it is not possible for our management to predict all risks and uncertainties, nor can management assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Although we believe the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, level of activity, performance or achievements. Neither we nor any other person assumes responsibility for the accuracy or completeness of any of these forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. Unless otherwise required by applicable laws, we undertake no obligation to update or revise any forward-looking statements, whether because of new information or future developments.

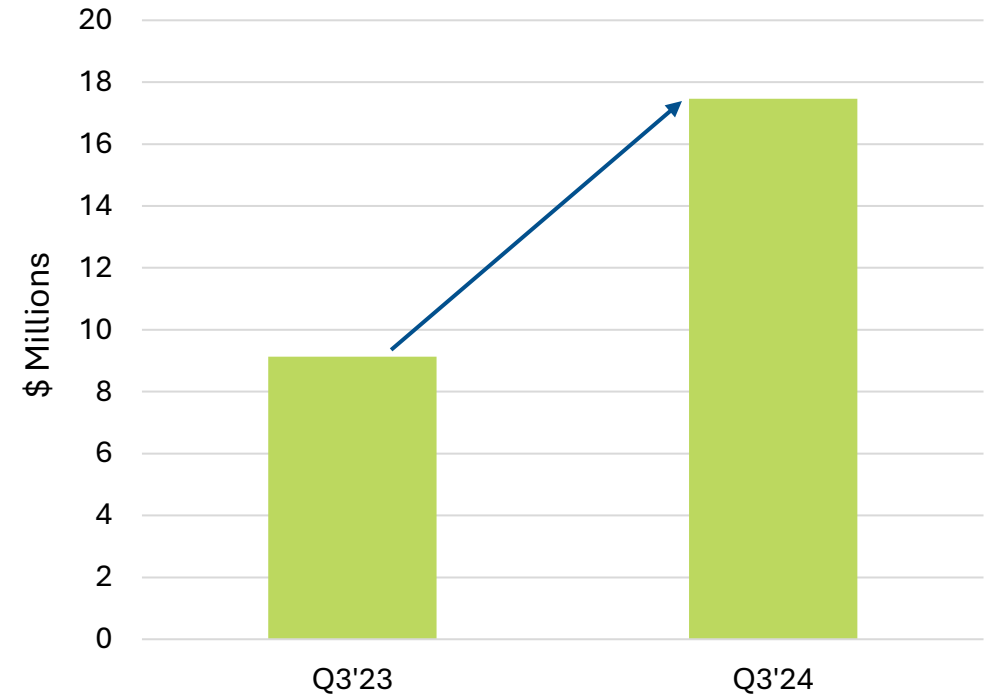
Stockholder Rights Plan in Place to Preserve Substantial NOL's

- Our Section 382 Stockholder Rights Plan (the “Rights Plan”) is intended to protect our substantial net operating losses (“NOLs”), carryforwards and other tax attributes.
- We can generally use our NOLs and other tax attributes to reduce federal and state income tax that would be paid in the future.
- Our ability to use our NOLs could be substantially limited if we experience an “ownership change,” as defined under Section 382 of the Internal Revenue Code of 1986, as amended (the “Code”) and the Rights Plan has been designed to help prevent such an “ownership change.”
- The Rights Plan provides that if any person becomes the beneficial owner (as defined in the Code) of 4.9% or more of our common stock, stockholders other than the triggering stockholder will be entitled to acquire shares of common stock at a 50% discount or LSB may exchange each right held by such holders for one share of common stock.
- Under the Rights Plan, any person which currently owns 4.9% or more of LSB’s common stock may continue to own its shares of common stock but may not acquire any additional shares without triggering the Rights Plan.
- Our Board of Directors has the discretion to exempt any person or group from the provisions of the Rights Plan.
- On August 22, 2023, the Company entered into an Amended and Restated Section 382 Rights Agreement. As a result, the Rights Plan will continue in effect until August 22, 2026, unless terminated earlier in accordance with its terms.

Q3' 24 Overview

- Zero recordable safety incidents
- Higher ammonia selling prices and lower natural gas costs coupled with solid year-over-year increase in AN sales volumes
- Successfully completed major turnaround of Pryor Facility
- Debottlenecked Pryor urea which is expected to translate into incremental 75,000 tons per year of UAN production
- Outlook for nitrogen demand and pricing remains favorable
- Low carbon ammonia projects remain on track

Strong Y/Y Adjusted EBITDA Improvement



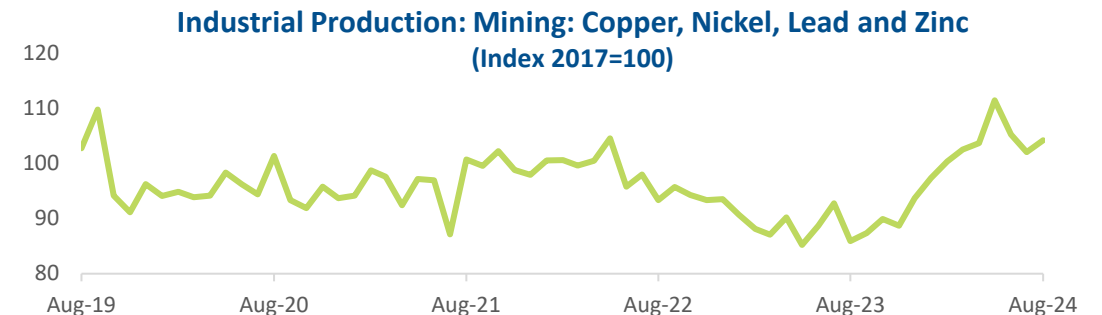
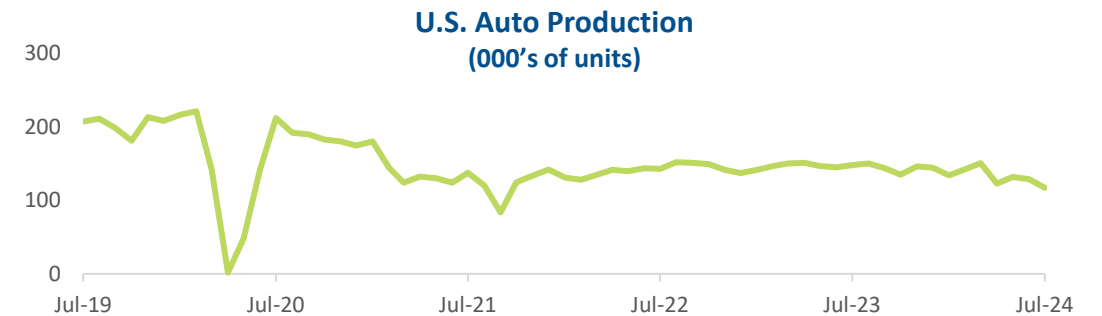
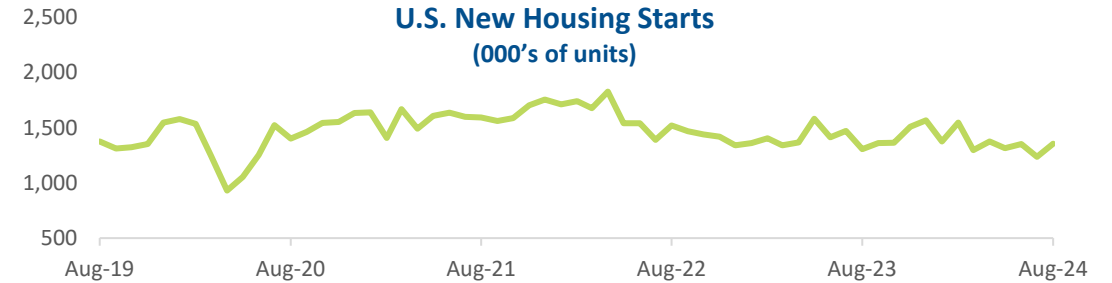
Industrial Market Overview (1)

- **Industrial business stable with potentially improving outlook**

- Steady demand for nitric acid supported by the strength of the U.S. economy and robust consumer spending levels
- U.S. new housing starts and auto production relatively steady for past two years; both poised to increase as U.S. interest rates decrease

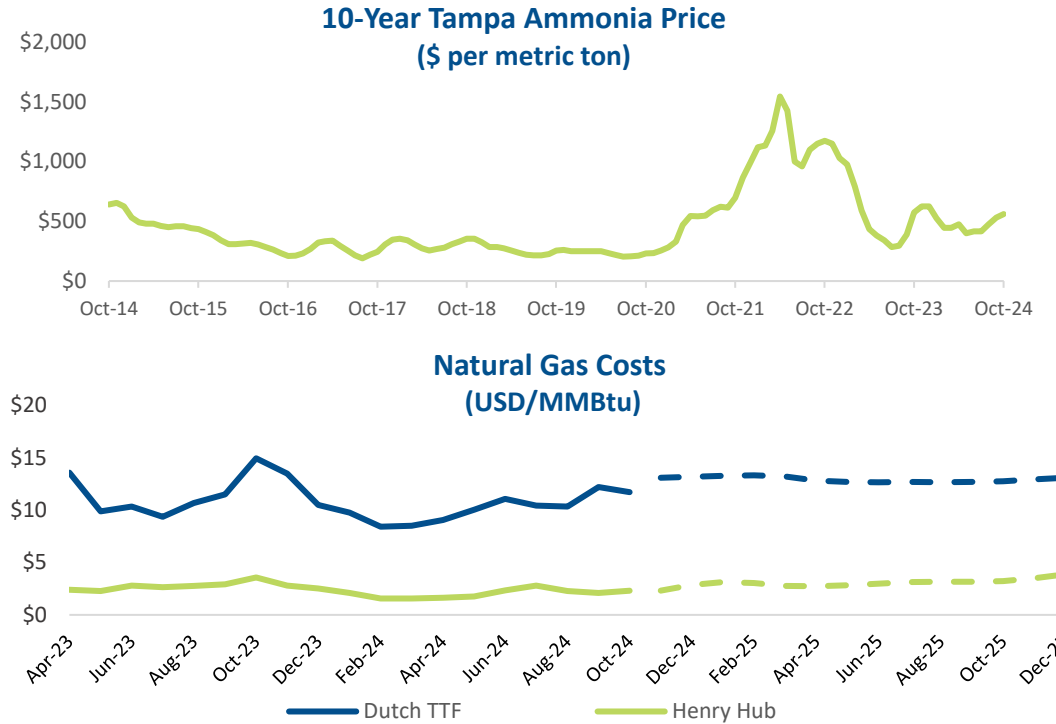
- **Demand for ammonium nitrate (AN) bolstered by U.S. mining of metals, including copper for data centers and electric vehicles, as well as quarrying/aggregate production for infrastructure upgrade and expansion**

- Copper prices surged over the past year and currently sit above multi-year averages and exceed our estimate for cash production costs
- Improvement in new housing starts would drive U.S. aggregate production further strengthening AN demand



Nitrogen Product Pricing and Input Costs⁽¹⁾

- **Nitrogen product prices holding up well**
 - Tampa ammonia price supported by tight supply-demand dynamics, global supply constraints, disruption of shipping through the Suez Canal, and delayed startup of new capacity
 - Urea prices benefiting from limited export activity from China and Russia
 - UAN prices reflect tight channel inventories following Spring application and summer fill seasons, coupled with low imports and strong exports
- **U.S. gas prices projected to remain a cost advantage** for domestic nitrogen producers relative to European producers for the next two years

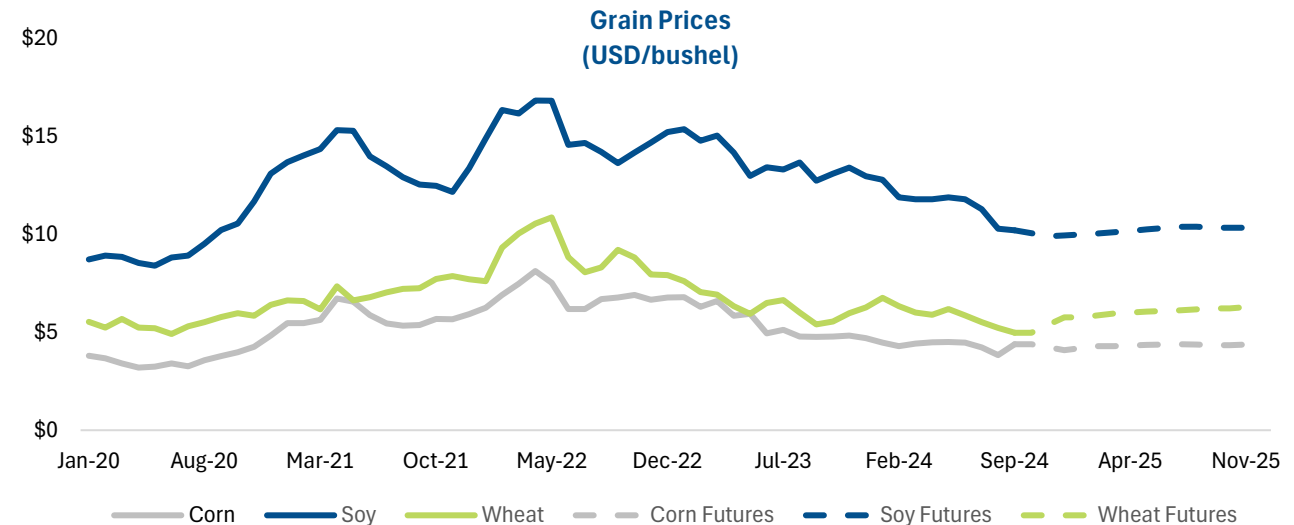
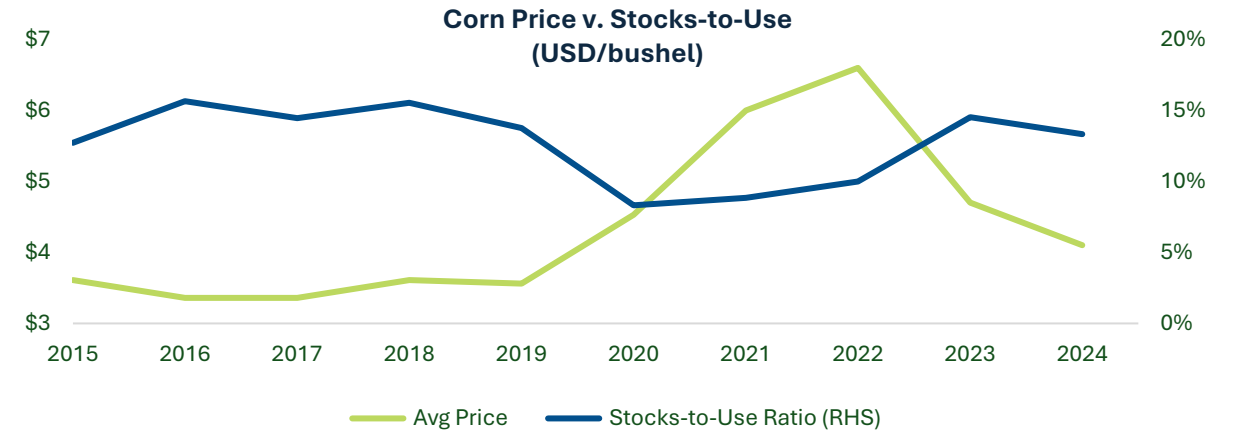


| Spot Prices | October 25, 2024 | October 25, 2023 |
|--------------------------------|------------------|------------------|
| Tampa Ammonia | \$560 / MT | \$625 / MT |
| UAN (NOLA) | \$230 / ST | \$260 / ST |
| Natural Gas (NYMEX Spot Price) | \$2.56/ MMBtu | \$3.01 / MMBtu |

(1) Sources: USDA, Green Markets® A Bloomberg Company, Barcharts.com, Federal Reserve Economic Data, and Nasdaq.com; Natural Gas Costs derived from forward strips as of 10/22/24

Grain Price Trends

- **U.S. corn prices volatile during 2024**
 - Corn futures prices modestly above August lows reflecting USDA outlook for smaller supplies and slight decline in ending stocks
 - USDA forecasts for 2024 planted acres and stocks-to-use ratio (STU) remains higher than historical average
- **Increases in U.S. exports and production challenges** in international growing regions potentially supportive of corn prices
- **Grain prices projected to remain at attractive levels** relative to overall nitrogen costs over the next two years



Q3'24 Financial Results

\$ in millions except EPS

| | <u>Q3'24</u> | <u>Q3'23</u> |
|-------------------------------------|--------------|--------------|
| Net Sales | \$109 M | \$114 M |
| Adjusted EBITDA ¹ | \$17 M | \$9 M |
| Adjusted EBITDA Margin ² | 16% | 8% |
| Diluted EPS | (\$0.35) | (\$0.10) |

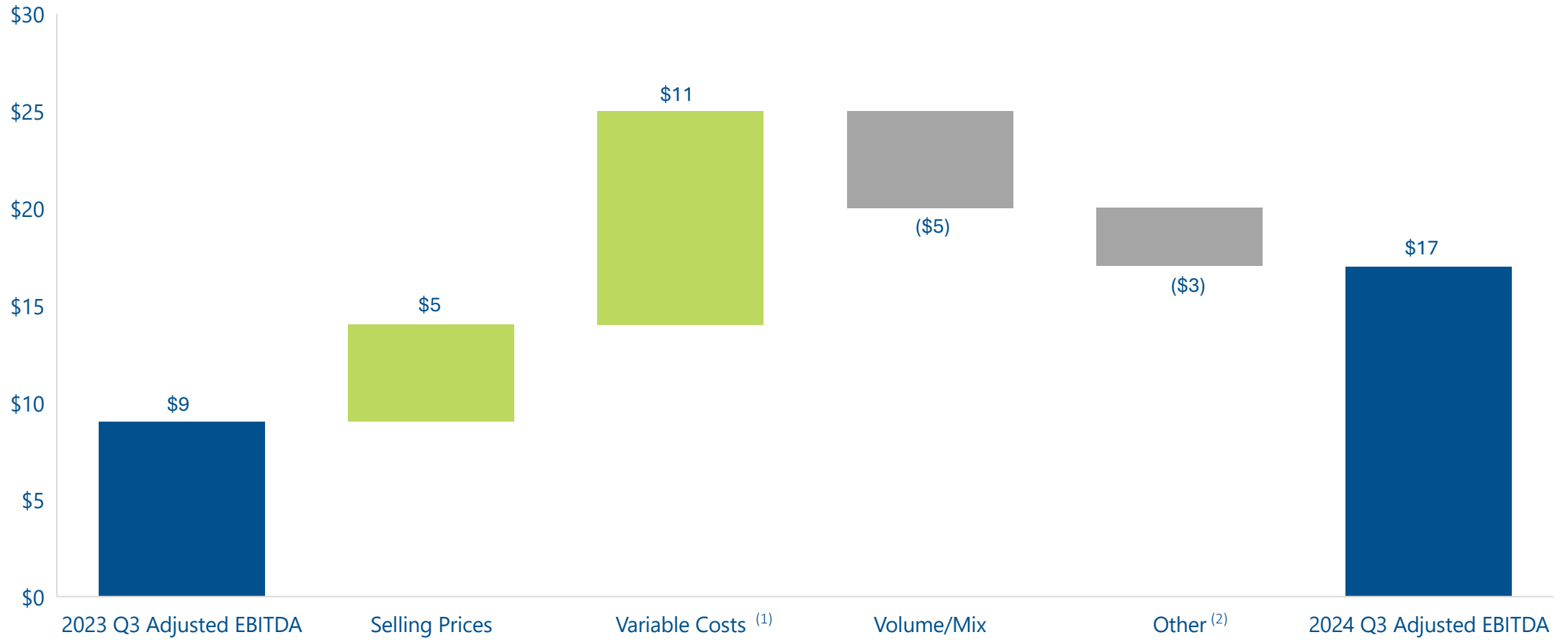
- Sales volumes for ammonia and UAN down year-over-year due to Pryor turnaround
- AN sales volumes increased year-over-year reflecting operational improvement initiatives at El Dorado and strong demand
- Net sales down year-over-year due to lower sales volumes of ammonia and UAN resulting from Pryor turnaround
- Increase in adjusted EBITDA and adjusted EBITDA Margin driven by higher ammonia selling prices and lower natural gas costs

(1) Adjusted EBITDA is a non-GAAP measure; see reconciliations in appendix

(2) Adjusted EBITDA margin is calculated as adjusted EBITDA divided by net sales

Third Quarter – 2024 vs. 2023

\$ in millions



(1) Variable costs comprised predominantly of natural gas and electricity costs
 (2) Other primarily reflects railcar subleasing income in 2023 that did not recur in 2024

Solid Balance Sheet with Returns-Focused Capital Allocation

\$ in millions

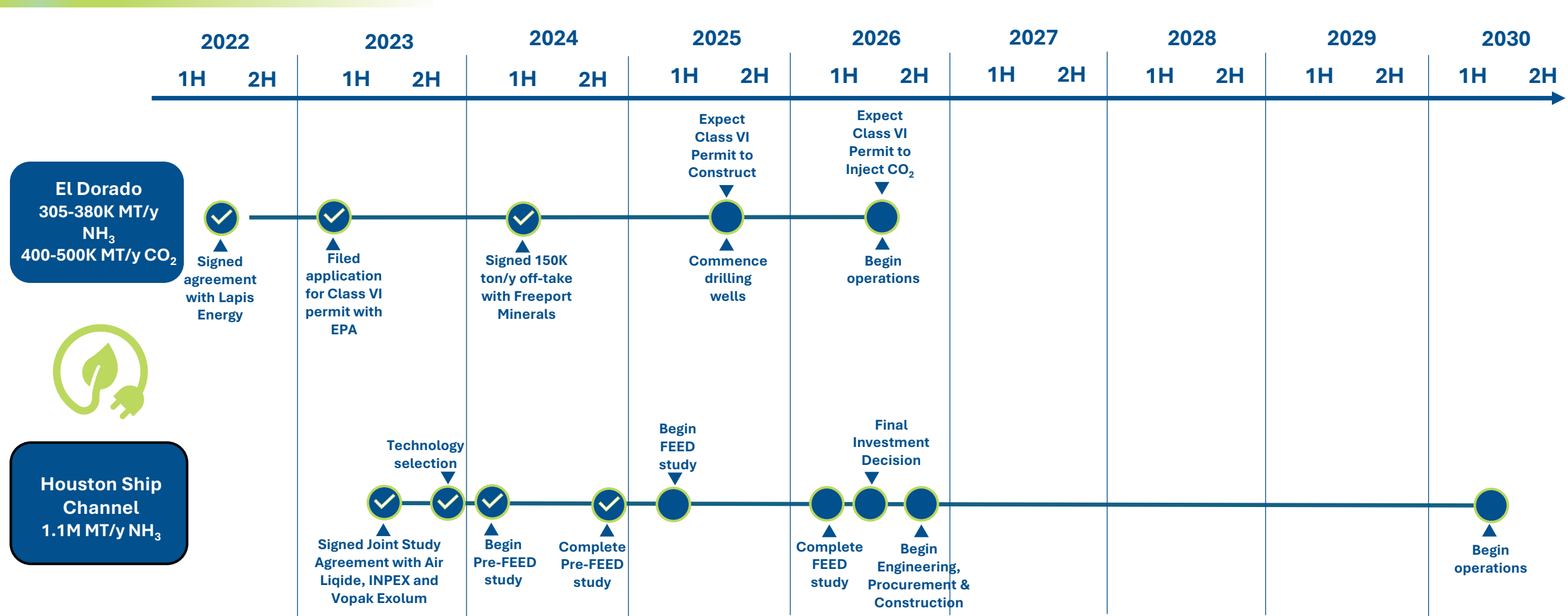
| | <u>9/30/24</u> | <u>9/30/23</u> |
|--|----------------|----------------|
| Cash & ST Inv. | \$199 M | \$318 M |
| Total Debt | \$487 M | \$583 M |
| Net Debt ¹ / TTM Adj. EBITDA | 2.5X | 1.2X |
| TTM Op. Cash Flow | \$100 M | \$207 M |
| TTM CAPEX | \$91 M | \$54 M |
| TTM Free Cash Flow Conversion ² | 8% | 72% |

- Healthy cash balance supports growth investments in our facilities and low carbon ammonia projects
- Net debt/TTM Adjusted EBITDA of 2.5X
- Invested in safe and successful turnaround of Pryor facility in Q3'24; expected to lead to improved reliability, increased ammonia production volume and an incremental 75,000 tons per year of UAN production
- We continue to deploy capital to improve the reliability and safety of our facilities with a turnaround at our Cherokee facility this November and a turnaround of our El Dorado facility scheduled for the third quarter of 2025
- Repurchased approximately \$97 million in principal amount of Senior Secured Notes and 2.7 million shares of common stock over the twelve months ended 9/30/24

(1) Net debt calculated as total long-term debt including current minus cash and cash equivalents and short-term investments

(2) Free Cash Flow Conversion calculated as (Operating Cash Flow – Capital Expenditures) / Adjusted EBITDA

Our Low Carbon Ammonia Energy Transition Projects*



El Dorado
305-380K MT/y NH₃
400-500K MT/y CO₂



Houston Ship Channel
1.1M MT/y NH₃

Appendix



Adjusted EBITDA Reconciliation

| LSB Consolidated (\$ In Thousands) | Three Months Ended | |
|--|--------------------|-------------------|
| | September 30, | |
| | 2024 | 2023 |
| Net loss | \$ (25,382) | \$ (7,726) |
| Plus: | | |
| Interest expense and interest income, net | 5,401 | 3,467 |
| Depreciation and amortization | 16,693 | 15,548 |
| Benefit for income taxes | (4,482) | (5,249) |
| EBITDA | \$ (7,770) | \$ 6,040 |
| Stock-based compensation | 1,550 | 1,318 |
| Legal Fees & Settlements - Specific Matters | 1,385 | 111 |
| Loss (gain) on disposal and impairment of assets | 5,639 | (11) |
| Turnaround costs | 16,284 | 1,741 |
| Growth Initiatives | 376 | - |
| Adjusted EBITDA | \$ 17,464 | \$ 9,199 |

(1) EBITDA is defined as net income (loss) plus interest expense and interest income net, plus loss (or less gain) on extinguishment of debt, plus depreciation and amortization (D&A) (which includes D&A of property, plant and equipment and amortization of intangible and other assets), plus provision (or less benefit) for income taxes. We believe that certain investors consider EBITDA a useful means of measuring our ability to meet our debt service obligations and evaluating our financial performance. EBITDA has limitations and should not be considered in isolation or as a substitute for net income (loss), operating income (loss), cash flow from operations or other consolidated income or cash flow data prepared in accordance with GAAP. Because not all companies use identical calculations, this presentation of EBITDA may not be comparable to a similarly titled measure of other companies. The above table provides a reconciliation of net income (loss) to EBITDA for the periods indicated.

(2) Adjusted EBITDA is reported to show the impact of one time/non-cash or non-operating items-such as, non-cash stock-based compensation, loss (gain) on sale of a business and other property and equipment, one-time income or fees, and certain fair market value adjustments. We historically have performed Turnaround activities on an annual basis, however we are moving towards extending Turnarounds to a two or three-year cycle. Rather than being capitalized and amortized over the period of benefit, our accounting policy is to recognize the costs as incurred. Given these Turnarounds are essentially investments that provide benefits over multiple years, they are not reflective of our operating performance in a given year. As a result, we believe it is more meaningful for investors to exclude them from our calculation of adjusted EBITDA used to assess our performance. We believe that the inclusion of supplementary adjustments to EBITDA is appropriate to provide additional information to investors about certain items. The above table provides reconciliations of EBITDA excluding the impact of the supplementary adjustments.

Trailing Twelve Month EBITDA and Adjusted EBITDA*

| | Quarter Ended | | | | |
|--|---------------|---------------|-------------|-------------|--------------|
| | TTM 9/30/24 | 9/30/2024 | 6/30/2024 | 3/31/2024 | 12/31/2023 |
| Net income (loss) | (15.6) | (25.4) | 9.6 | 5.6 | (5.3) |
| Plus: | | | | | |
| Interest expense and interest income, net | 23.2 | 5.4 | 5.4 | 6.1 | 6.2 |
| Gain on extinguishment of debt | (3.0) | - | (1.9) | (1.1) | - |
| Depreciation and amortization | 71.3 | 16.7 | 18.8 | 17.1 | 18.7 |
| Provision (benefit) for income taxes | (0.3) | (4.5) | 1.3 | 0.6 | 2.4 |
| EBITDA ⁽¹⁾ | 75.7 | (7.8) | 33.2 | 28.4 | 21.9 |
| Stock-based compensation | 6.4 | 1.5 | 2.1 | 1.4 | 1.4 |
| Legal fees & settlements - specific matters ⁽³⁾ | 3.1 | 1.4 | 1.2 | 0.4 | 0.1 |
| Loss on disposal and impairment of assets | 9.6 | 5.6 | 1.5 | 1.5 | 1.0 |
| Turnaround costs | 21.4 | 16.3 | 3.4 | 0.9 | 0.7 |
| Growth initiatives | 0.9 | 0.4 | 0.5 | 0.1 | - |
| Adjusted EBITDA ⁽²⁾ | 117.1 | 17.5 | 41.9 | 32.6 | 25.1 |
| | | | | | |
| | TTM 9/30/2023 | 9/30/2023 | 6/30/2023 | 3/31/2023 | 12/30/2022 |
| Net income (loss) | 99.1 | (7.7) | 25.1 | 15.9 | 65.9 |
| Plus: | | | | | |
| Interest expense and interest income, net | 30.2 | 3.5 | 8.1 | 8.7 | 9.9 |
| Gain on extinguishment of debt | (8.6) | - | (8.6) | - | - |
| Depreciation and amortization | 67.4 | 15.5 | 17.1 | 17.6 | 17.1 |
| Provision (benefit) for income taxes | 10.5 | (5.3) | 3.0 | 5.9 | 6.9 |
| EBITDA ⁽¹⁾ | 198.6 | 6.0 | 44.6 | 48.1 | 99.8 |
| Stock-based compensation | 4.9 | 1.3 | 1.9 | 0.7 | 0.9 |
| Legal fees & settlements - specific matters | 0.7 | 0.1 | 0.1 | 0.3 | 0.2 |
| (Gain) loss on disposal and impairment of assets | 2.8 | (0.0) | 0.6 | 1.9 | 0.4 |
| Turnaround costs | 5.9 | 1.7 | - | - | 4.2 |
| Adjusted EBITDA ⁽²⁾ | 212.9 | 9.2 | 47.1 | 51.0 | 105.5 |

(1) See definition of EBITDA on previous page

(2) See definition of adjusted EBITDA on previous page

(3) Quarter ended 6/30/24 includes certain legal fees that were not previously included in this adjustment

*Columns and rows may not foot due to rounding

El Dorado Low Carbon Ammonia Project

Project Highlights

- Capital investment for LSB is minimal
- Lapis will capture and sequester between 400,000 and 500,000 metric tons of CO₂ produced annually in the course of El Dorado's ammonia production
- We expect Lapis to receive 45Q federal tax credit of \$85 per metric ton of CO₂ sequestered and pay a fee to LSB for each ton
- The carbon sequestration is expected to result in between 305,000 and 380,000 metric tons of low carbon ammonia that LSB can potentially sell at a premium
- Once in operation, the project is expected to reduce LSB's Scope 1 CO₂ emissions by ~25% and result in an estimated \$15 - \$20 million of incremental EBITDA for the company

Roles



Ammonia production at El Dorado, AR facility

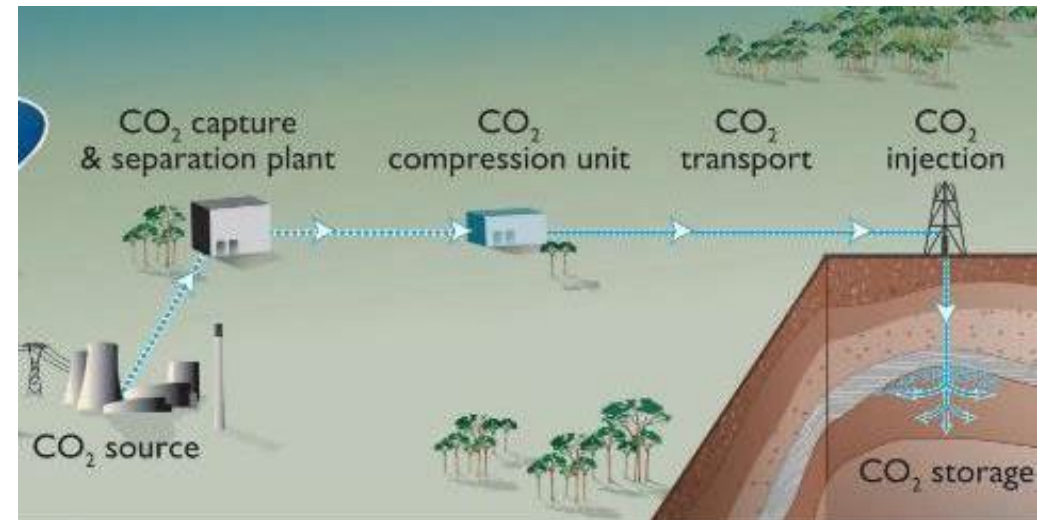
- 100% owner of ammonia production facility



Develop and construct CO₂ capture and sequestration capabilities

- Full-service CCS developer and operator
- Experienced team of energy industry professionals with expertise in engineering, construction, geology, site selection and project management

Illustrative Process Flow



Houston Ship Channel Ammonia Project

Project Highlights

- New 1.1 million TPA low carbon ammonia plant at an attractive site in Deer Park, on the Houston Ship Channel – access to low-cost natural gas, key pipelines, and deepwater logistics
- Focused on the domestic and export markets, particularly power generation demand from Japan and Korea and low carbon ammonia demand from the U.S. and Europe – seizing government incentives at both production and consumption
- INPEX relationship with Japanese utilities provides potential to be highly-contracted with creditworthy counterparties, enabling predictable cash flows and non-recourse project financing

Roles



Ammonia loop equity partner and operator

- Experienced North American ammonia producer
- To own (~ 50%) and operate the ammonia loop



Hydrogen and nitrogen feedstock supplier

- #2 supplier of industrial gases with \$100 billion of EV
- To build and operate ASU and ATR for project



Equity partner and developer delivering Asian offtakers

- #1 E&P company in Japan with \$25 billion of EV
- Equity partner to Air Liquide for ASU and ATR; equity partner to LSB for the ammonia loop



Terminaling and logistics services

- JV between major terminaling and storage firms
- To provide site and services to the project

Location

