

Investor Presentation

May 2018

INDUSTRIES

Safe Harbor Statement



This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally are identifiable by use of the words "may," "believe," "expect," "intend," "plan to," "estimate," "project" or similar expressions, and include but are not limited to: financial performance improvement; view on sales to mining customers; estimates of consolidated depreciation and amortization and future turnaround expenses; our expectation of production consistency and enhanced reliability at our Facilities; our projections of trends in the fertilizer market; improvement of our financial and operational performance; our planned capital additions; reduction of SG&A expenses; volume outlook and our ability to complete plant repairs as anticipated.

Investors are cautioned that such forward-looking statements are not guarantees of future performance and involve risk and uncertainties. Though we believe that expectations reflected in such forward-looking statements are reasonable, we can give no assurance that such expectation will prove to be correct. Actual results may differ materially from the forward-looking statements as a result of various factors. These and other risk factors are discussed in the Company's filings with the Securities and Exchange Commission (SEC), including those set forth under "Risk Factors" and "Special Note Regarding Forward-Looking Statements" in our Form 10-K for the year ended December 31, 2017 and, if applicable, our Quarterly Reports on Form 10-Q and our Current Reports on Form 8-K. All forward-looking statements included in this press release are expressly qualified in their entirety by such cautionary statements. We expressly disclaim any obligation to update, amend or clarify and forward-looking statement to reflect events, new information or circumstances occurring after the date of this press release except as required by applicable law.

Please see the EBITDA Reconciliation slide included in this presentation for other important information.

Key Investment Highlights



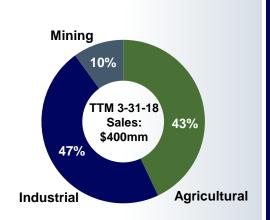
- 1 Diversified Nitrogen Chemicals Business with Differentiated End Market Positions
- 2 Business Strength Supported by Stable Industrial and Mining Business with Attractive EBITDA Margins
- 3 Favorable Long-Term Dynamics in Agricultural Business Creates Significant Upside in EBITDA Margins
- Operational Improvements Benefiting from Over \$1 Billion of Recent Investment and Enhancement of Maintenance Management System

Diversified Nitrogen Chemicals Business with **Differentiated End Market Positions**



Fertilizer

Water **Treatment**



Key Products End Markets Application Urea ammonium nitrate Fertilizer for corn and other crops Agricultural solutions (UAN) Primary nitrogen component in Ammonium nitrate (AN) nitrogen, phosphorus and potassium - High density prills (NPK) fertilizer blends Ammonia · High nitrogen content fertilizer primarily used for corn · Power plant emissions abatement, Ammonia water treatments, refrigerants, metals processing • Semi-conductor, nylon polyurethane Nitric Acid **Semi-Conductors** intermediates, ammonium nitrate Industrial Sulfuric Acid • Pulp and paper, aluminum, water treatment, metals and vanadium processing **Power Plant Emissions** Diesel exhaust fuel Exhaust steam additive to reduce (DEF) NO_v emissions from diesel vehicles · Food refrigeration / freezing, • CO₂ enhanced oil recovery · Specialty emulsions for mining Ammonium nitrate – low density prills and AN applications Mining solutions

· Surface mining, quarries,

Note: Sales exclude Zena and Summit. Beginning in 2018, LSB adopted Accounting Standards Update No. 2014-09 related to the new revenue recognition standards which will likely decrease reported industrial sales but is expected to have minimal impact on profitability.

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· Specialty E2 ammonium

nitrate

1 Differentiated Business Profile Focuses on Customers / End Markets Where LSB Is Advantaged



Key Logistical Advantages

El Dorado



- Truck freight rate advantage on customers west of the Mississippi River
- Direct routes to western U.S. via rail

Cherokee



 ~\$8-10/ton freight advantage vs. UAN shipments originating from the Gulf

Pryor



Located in close proximity to the Northern Plains with easy access to the Port of Catoosa

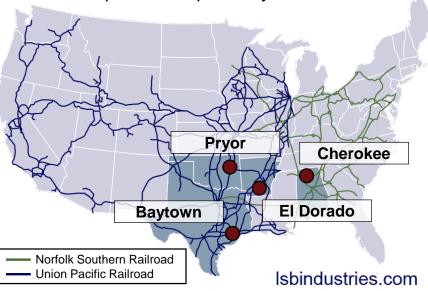
Baytown



 Anhydrous ammonia feedstock is delivered via pipeline

Centrally located assets with access to...

- Northern Plains
- Southeast Paper Country
- Western Mining
- Customers not Freight Logical to Competitors
- Low Cost Feedstocks
- Transportation Optionality at All Facilities

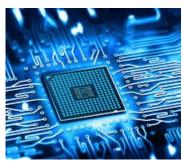


Business Supported By Stable Industrial and Mining Products Business



Facility Location	Product	Method of Distribution	Regions Sold	
El Dorado, AR	Ammonia, Acids, LDAN	 Ammonia pipeline; Union Pacific rail Purchase and sale agreement with Koch through 2019; bulk truck 	 Industrial customers in U.S., Canada and Mexico Mining customers in the PRB¹ 	
Cherokee, AL	Ammonia, Acids, DEF, AN Solution, CO ₂	Barge via Tennessee River; Norfolk Southern Rail; bulk truck; CO ₂ pipeline	Southeast, Mid-Atlantic, Ohio Valley and Gulf Coast	
Pryor, OK	Ammonia, CO ₂	Bulk trucking and Union Pacific Rail	• AR, AZ and OK	
Baytown, TX	Nitric Acid	Plant is owned by Covestro, operated by LSB through 2021	Gulf Coast	

- Leading marketer of nitric acid in the U.S.
- Direct rail linkage to western mining operations
- Longstanding customer relationships
- Customers assume commodity price risk







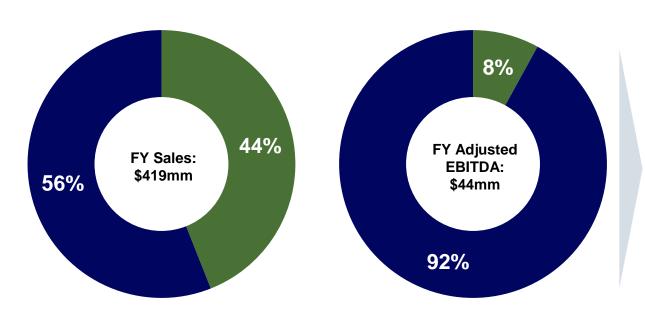
2 Strength and Stability of Adjusted EBITDA Contribution from Industrial and Mining End Markets



2017A Revenue Contribution by End Market

2017A Adjusted EBITDA Contribution by End Market¹

Adjusted EBITDA Margin by End Market²



Agriculture Industrial & Mining

	Run-Rate 2016A ³	2017A
Agriculture	~8%	~3%
Industrial & Mining	~28%	~36%

Note: Figures exclude Zena and Summit. Beginning in 2018, LSB adopted Accounting Standards Update No. 2014-09 related to the new revenue recognition standards which will likely decrease

reported industrial sales but is expected to have minimal impact on profitability.

¹ Adjusted EBITDA contribution based on end market Adjusted EBITDA and excludes corporate

² Adjusted EBITDA margin calculation based on end market sales and Adjusted EBITDA which excludes the grossed-up portion of Baytown sales.

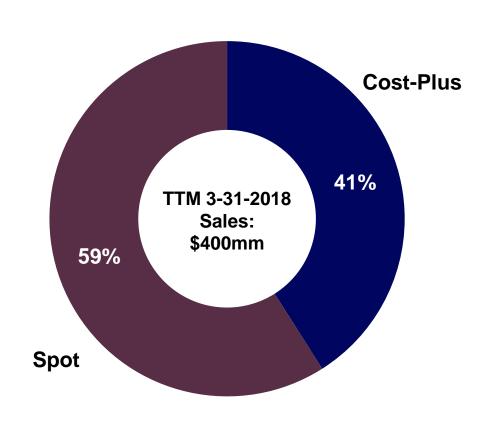
overhead costs and all turnaround costs.

³ Assumes purchased ammonia in 2016 was replaced with produced ammonia at the then current natural gas cost and excludes one-time start-up and warranty expenses related to the new ammonia and nitric acid plants at El Dorado. Strong Adjusted EBITDA margins in our Industrial and Mining end markets increase stability and base profitability of the overall business

Sales Mix Provides Stability and Look-Through In Contract Pricing



Q1-2018 TTM Sales by Pricing Method



- Over 40 percent of sales are currently non-seasonal and priced pursuant to contract agreements
- Contributes to margin stability through pass-through of raw materials and other manufacturing costs
- Positioned to optimize between cash flow stability and upside opportunities in commodity driven markets
- Approximately 68% of contracts are tied to benchmark Ammonia pricing

Note: Figures do not include sales at Zena and Summit. Beginning in 2018, LSB adopted Accounting Standards Update No. 2014-09 related to the new revenue recognition standards which will likely decrease reported industrial sales but is expected to have minimal impact on profitability.

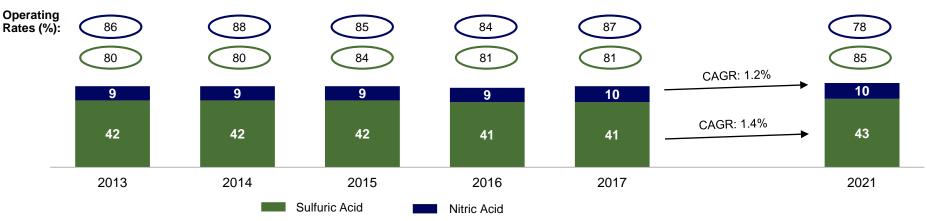
2 Stable Industrial Market Demand

Key Focus of LSB, Less so of Peers



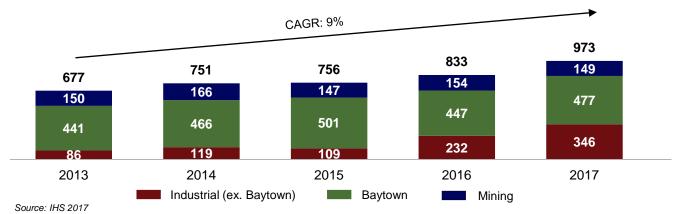
Industrial End Market is Supported By Stable Demand for Sulfuric and Nitric Acid...

North American Demand (mm metric tons)



And LSB Growth is Outpacing the Overall Market

LSB Industrial & Mining Supply (000 metric tons)



Non-Seasonal Industrial & Mining Sales Increase Stability of LSB's Profitability

EDC expansion has significantly increased Industrial & Mining capacity; Industrial sales volume up >300% since 2013

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Diversified Agriculture Distribution Network and Logistics



Facility Location	Product	Method of Distribution	Regions Sold	
Pryor, OK	UAN Ammonia	Marketing agreement with CVR Partners Direct access to distributors / dealers / end users	Southern Plains & Corn Belt	
Cherokee, AL	UAN	Direct to distributors / dealers / end users	Eastern Corn Belt	
El Dorado, AR	HDAN	Direct to distributors / dealers / end users Through 10 Ag Centers	Southern Plains, South Central, Midwest & West	



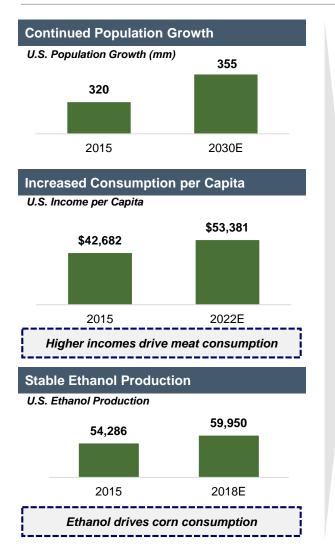
- Diverse geographic coverage
- Longstanding customer relationships
- Direct rail linkage to corn belt

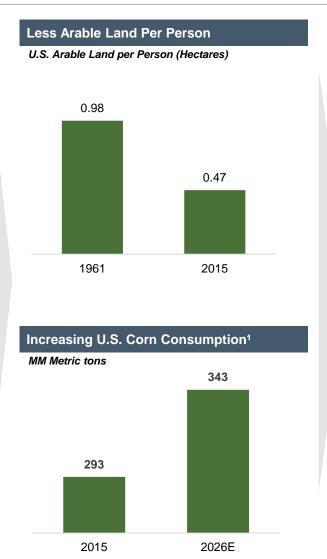


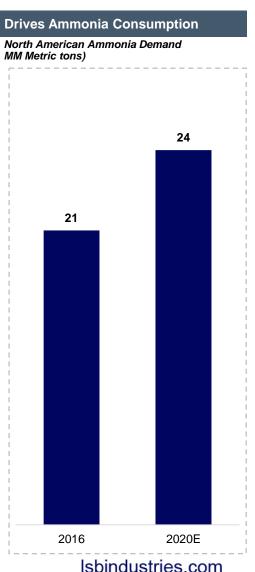


Long-Term Structural Macro Drivers Expected to Continue Driving Secular Growth









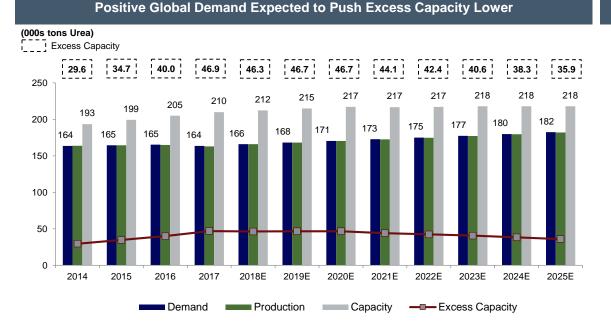
Source: Business Monitor International (BMI), IMF, Bloomberg, The World Bank, USDA and Fertecon

¹ Estimated from global consumption assuming 2016 global consumption split remains constant throughout the forecast period.

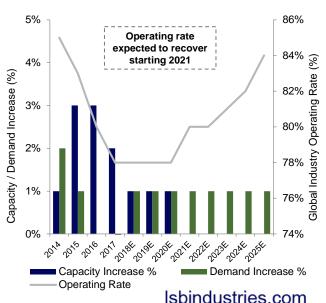
Global Ammonia Market is Expected to Gain Momentum



- The global nitrogen market recovery is projected to gain momentum in 2018, driven by a slowdown in the rate of new additions and lower global operating rates
- ~30% of global announced capacity expansions, much of which were in the U.S., have been cancelled or postponed partly due to feasibility concerns
- Operating rates in China (the largest nitrogen fertilizer producer), together with temporary shutdowns in parts of Europe and Former Soviet Union (FSU), would keep the global operating rates at 10-15% lower than the historical average of 80-85%
- Additionally, the global nitrogen cost curve could steepen from rising energy prices
 - o The North American players at the bottom of the curve would benefit from relatively lower natural gas prices
- Global demand could grow by 15mt, which would help to balance the new supply additions through 2021
- Tightening supply-demand dynamics, evident in rising operating rates, expected to drive ammonia prices higher globally



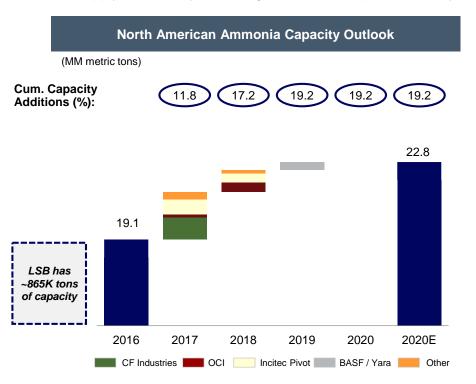
Urea Global Operating Rates Expected to Gain Momentum Through 2025E

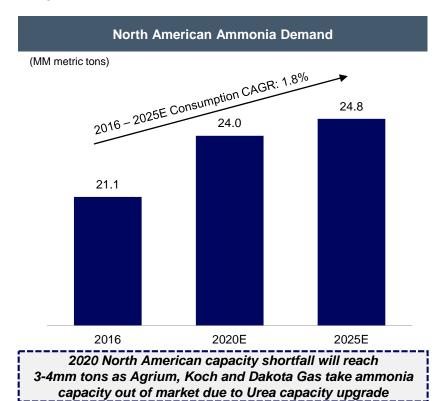


North American Projected Capacity Rationalization is Supported by Attractive Demand Trends



- In the recent past, lower natural gas prices have prompted many North American producers to announce significant capacity additions, which have weighed down ammonia prices
- · Planned capacity additions in North America, much of which were cancelled, are mostly behind us
- · Growing demand expected to reduce ammonia oversupply and drive higher operating rates
 - o Higher operating rates expected to materially improve as demand grows closer to total production capacity
- As supply-demand dynamics tighten, ammonia price recovery expected to gain momentum



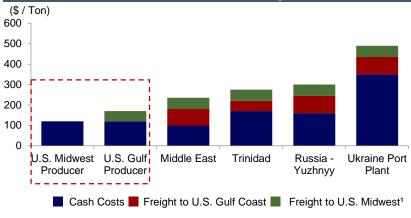


Attractive Combination of Low Priced Feedstock in an Increasing Ammonia Price Environment



- Due to large shale gas deposits and technological advancements, domestic natural gas prices are expected to remain low
- The low cost position for U.S. ammonia producers is expected to allow domestic producers to take advantage of future demand and capacity increases
- While ammonia prices have been positively correlated with natural gas prices, as the price gap between the two commodities widen, LSB is expected to have opportunities for margin expansion and cash flow generation
- LSB is positioned to benefit from a widening gap between a highly attractive cash cost position driven by low gas prices and increasing ammonia products prices









These forecasts are provided for information purposes only. Commodity price forecasts are inherently speculative and should not be relied upon. Actual prices may vary from these forecasts, and the difference may be material.

3 Illustrative EBITDA Impact Associated with **Changes in Product & Feedstock Pricing**



(Based on 2018 Volumes)

	2017 Actual Average Pricing	Change	F	Y EBITDA Impact
Tampa Ammonia¹	\$279 / MT ————	\$10.00	+/-	\$3.8mm
NOLA UAN¹	\$143 / ST ———	 \$10.00	+/-	\$4.8mm
HDAN¹	\$204 / ST ————	\$10.00	+/-	\$3.0mm
Illustrative Impact from \$10/ton change			+/-	~\$11.6mm
Natural Gas (\$/MMBtu)	\$3.00 / MMBtu ———	\$0.10	+/-	\$2.4mm

Based on management estimates. Actual pricing impacts may vary based on a number of factors, including many that are beyond the Company's control. For illustrative purposes only. 1 Sensitivity calculated on products available for sale based on annual producing capacity.

4 Attractive Coverage Post Recent Investment Cycle

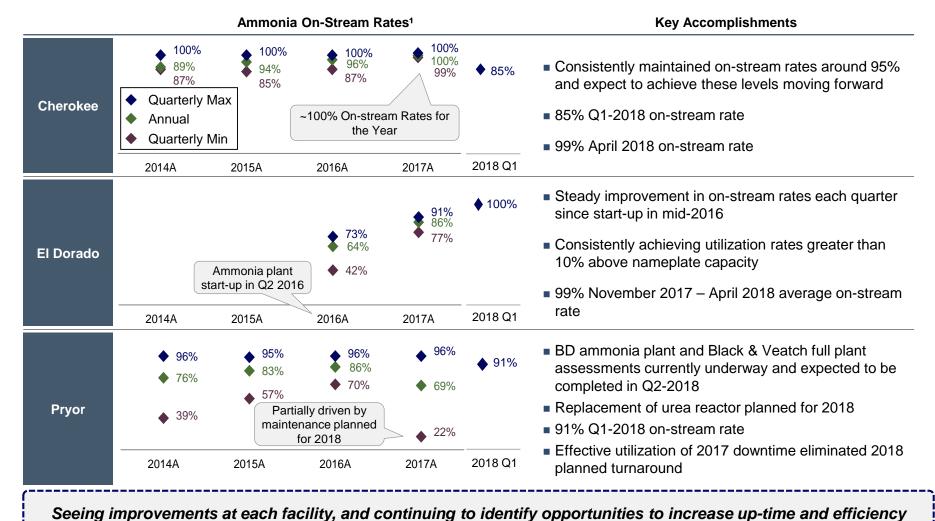


Total 2013-2017 Capex Spend							
Site	2013	2014	2015	2016	2017	Total	
El Dorado, AR	\$102	\$204	\$449	\$144	\$15	\$914	
Cherokee, AL	29	21	7	14	6	77	
Pryor, OK	20	9	11	7	16	63	
Other	-	-	3	-	-	3	
Total	\$151	\$234	\$470	\$165	\$35	\$1,054	

- Completion of \$1 billion in total capex spend, with lasting impact, made over the last 5 years
 - Successful turnarounds and momentum at plants that have experienced historical unplanned downtime
 - Recent company-wide initiatives resulting in increased accountability at facilities to improve reliability
 - New EI Dorado ammonia plant operating above nameplate capacity while implementing efficiency improvements
 - Replacement of urea reactor at Pryor on order and planned install in 2018; improved reliability and increased production/capacity
- Minimal expansion capex requirements going forward, enabling management to focus on operational improvements and deleveraging

4 Operational Improvement Program Across Facilities Mostly Complete





¹ Ammonia On-Stream Rate is the number of hours operating divided by total hours in the period, excluding turnarounds.

4 Maintenance Management System Enhancement



- Commonality of platform across all plants
- Data driven reliability programs
- Mechanical integrity program improvements
- Preventive and predictive maintenance / precision maintenance
- Updating operational and maintenance procedures
- KPI measurements / targeted improvements

Implementation will be complete by midyear





LSB Consolidated Financial Highlights



First Quarter 2018

	<u>Three Months Ended</u> <u>March 31,</u>			
(\$ In Millions, Except EPS)	2018	2017	Change	
Net sales	\$100.5	\$123.3 ⁽¹⁾	(\$22.8)	
Gross profit	\$10.1	\$11.6	(\$1.5)	
% of net sales	10.0%	9.4%	0.6%	
Selling, general and administrative expense	\$8.3	\$10.5	(\$2.2)	
% of net sales	8.3%	8.5%	-0.2%	
Operating income	\$1.9	\$2.3	(\$0.4)	
% of net sales	1.9%	1.9%	0.0%	
Interest expense, net	\$9.3	\$9.4	(\$0.1)	
Non-operating other expense (income), net	(\$0.9)	\$0.2	(\$1.1)	
Loss before benefit for income taxes	(\$6.5)	(\$7.3)	\$0.8	
Benefit for income taxes	(\$0.9)	(\$1.3)	\$0.4	
Net loss	(\$5.6)	(\$6.0)	\$0.4	
% of net sales	-5.6%	-4.9%	-0.7%	
Diluted EPS	(\$0.49)	(\$0.48)	(\$0.01)	
EBITDA (2)	\$21.1	\$19.7	\$1.4	
Adjusted EBITDA (2)	\$21.7	\$20.0	\$1.7	
Adjusted EBITDA excluding businesses sold in 2017 (2)	\$21.7	\$18.3	\$3.4	

⁽¹⁾ Due to the January 1, 2018 adoption of ASC 606, Revenue from Contracts with Customers ("ASC 606"), certain industrial sales and associated cost of sales are no longer recognized. Since we adopted ASC 606 using the "modified retrospective" method, the prior periods were not restated. If we had applied ASC 606 to these specific arrangements during the first quarter of 2017, net sales for these products would have been reduced by approximately \$17.7 million. ASC 606 had no net impact on operating income. Additionally, 2017 net sales includes approximately \$3.5 million of revenue associated with business sold later in 2017.

⁽²⁾ Refer to Appendix for reconciliation of EBITDA and Adjusted EBITDA.

First Quarter – 2018 vs. 2017





-	Q1					
	2018	2017			Nori	malized
Total Consolidated Adjusted EBITDA	\$21.7	\$20.0				
2017				\$20.0		
EBITDA from businesses sold in 2017				(1.7)		
			Comparative 2017	\$18.3	\$	18.3
Higher selling prices				6.5		6.5
Lower realized UAN price / carry over of fourth que pricing (1)	uarter 2017			(2.2)		1.1
Lower natural gas cost				2.6		2.6
Lower sales volumes				(2.9)		(2.9)
Non recurring / operational consultants				(1.3)		-
Lower SG&A and other				0.7		0.7
2018				\$21.7		\$26.3

^{(1) \$3.3} million total normalized impact represents actual Q1 2018 netback price of \$138/ton to \$170/ton netback price had we not had carryover from 2017.

Capital Structure



\$ In Millions	3/31/18	Proforma 4/25/18
Senior Secured Notes	375.0	400.0
Working Capital Revolver (\$46.3 mm of availability at 3/31/18)	-	-
Other Debt	37.5	37.5
Unamortized Discount and Debt Issuance Costs	(4.0)	(4.0) (1)
Total Long-Term Debt, Including Current Portion, net	\$ 408.5	\$ 433.5
Series E and F Redeemable Preferred Stock (\$191.6 million liquidation preference including accrued dividends)	\$ 182.9	\$ 182.9
Total Stockholders' Equity	\$ 425.9	\$ 425.9 (1)

⁽¹⁾ Impact of new debt issuance costs and impact to equity to be updated and reflected in Q2.

Key Information:

Senior Secured Notes

- \$400 million at 9.625%
- Due May 2023

Redeemable Preferred Stock

\$192 million at 14%

First put date October 2023

Working Capital Revolver

- \$50 million (Prime + 50 bps)
- Expires January 2022
- No borrowings at March 31, 2018





EBITDA Reconciliation



LSB Consolidated (\$ In Millions)	Three Months Ende	ed March 31,
	2018	2017
loss: Interest expense Depreciation, depletion and amortization Benefit for income taxes TDA (1) Stock-based compensation Derecognition of death benefit accrual Loss on sale of a business and other property and equipment Fair market value adjustment on preferred stock embedded derivatives usted EBITDA (2)	(\$5.6)	(\$6.0)
Plus:		
Interest expense	9.3	9.4
Depreciation, depletion and amortization	18.3	17.6
Benefit for income taxes	(0.9)	(1.3)
EBITDA (1)	<u>\$21.1</u>	<u>\$19.7</u>
Stock-based compensation	1.4	1.2
Derecognition of death benefit accrual	-	(1.4)
Loss on sale of a business and other property and equipment	-	0.5
Fair market value adjustment on preferred stock embedded derivatives	(0.8)	
Adjusted EBITDA (2)	<u>\$21.7</u>	\$20.0
EBITDA from businesses sold	<u>-</u> _	(1.7)
Adjusted EBITDA excluding businesses sold in 2017	<u>\$21.7</u>	<u>\$18.3</u>

⁽¹⁾ EBITDA is defined as net income (loss) plus interest expense, depreciation, depletion and amortization (DD&A) (which includes DD&A of property, plant and equipment and amortization of intangible and other assets), less benefit for income taxes. We believe that certain investors consider EBITDA a useful means of measuring our ability to meet our debt service obligations and evaluating our financial performance. EBITDA has limitations and should not be considered in isolation or as a substitute for net income, operating income, cash flow from operations or other consolidated income or cash flow data prepared in accordance with GAAP. Because not all companies use identical calculations, this presentation of EBITDA may not be comparable to a similarly titled measure of other companies. The following table provides a reconciliation of net income (loss) to EBITDA for the periods indicated.

⁽²⁾ Adjusted EBITDA is reported to show the impact of one time/non-cash items such as, loss on sale of a business and other property and equipment, one-time income or fees, start-up/commissioning costs, certain fair market value adjustments, non-cash stock-based compensation and severance costs. For comparative purposes 2017 is also adjusted to remove the impact of businesses sold during 2017. We believe that the inclusion of supplementary adjustments to EBITDA is appropriate to provide additional information to investors about certain items. The following tables provide reconciliations of EBITDA excluding the impact of the supplementary adjustments. Our policy is to adjust for non-cash or non-recurring items that are greater than \$0.5 million quarterly or cumulatively.

Net Sales Reconciliation

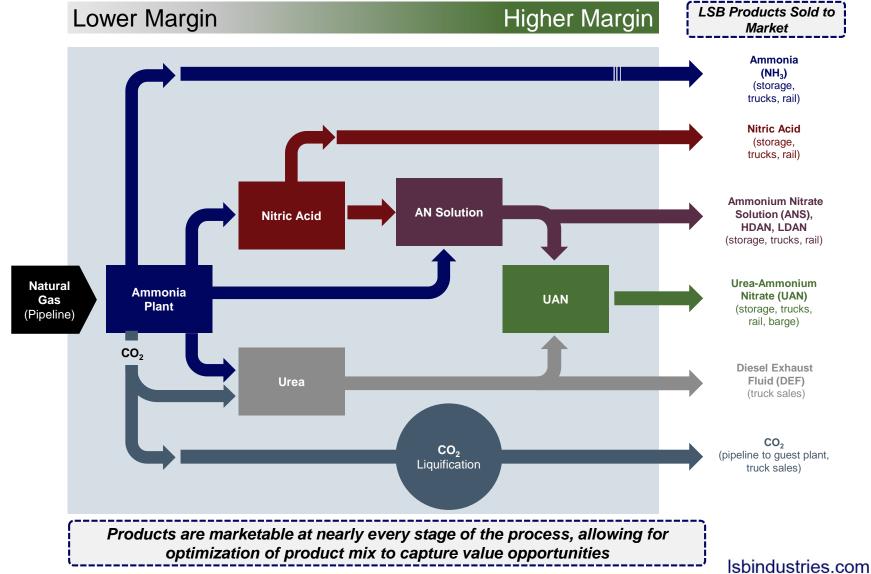


LSB Consolidated (\$ In Millions)	Three Months End	Three Months Ended March 31,		
	2018	2017		
Net sales:				
Agricultural	\$52.3	\$63.3		
Industrial	38.1	48.9		
Mining	10.1	7.6		
Other	_	3.5		
Total net sales	<u> \$100.5</u>	\$123.3		
Impact of ASC 606 - Industrial	-	(17.7)		
Revenue from businesses sold in 2017	-	(3.5)		
Total adjusted net sales (1)	\$100.5	\$102.1		

⁽¹⁾ Since we adopted ASC 606 using the "modified retrospective" method, the prior periods were not restated. As a result, we are presenting Adjusted Net Sales to show the impact of applying ASC 606 to certain arrangements for the first quarter of 2017 consistent with accounting treatment used for the same period in 2018. ASC had no net impact on operating income. Additionally, net sales is adjusted to remove revenue associated with businesses sold in 2017.

LSB Simplified Manufacturing Process Overview





Consolidated Annual EBITDA

Illustrative Sensitivity Analysis (\$ In Millions)



Potential for Significant Earnings Power at Optimal Operating Rates

		Natural Gas Price per MMBtu					
		\$2.50	\$3.00	\$3.50	\$4.00	\$4.50	
TM 7	\$450	\$226	\$214	\$202	\$190	\$178	
ed es	\$400	\$194	\$182	\$170	\$158	\$146	
ia pric	\$350	\$162	\$150	\$138	\$126	\$114	
nomu	\$300	\$130	\$118	\$106	\$94	\$82	
Tampa Ammonia price per MT	\$250	\$98	\$86	\$74	\$62	\$50	
Tam	\$200	\$66	\$54	\$42	\$30	\$17	

Note: The model above is only intended to illustrate the relationship between variables. It is not an estimate of operating results for any future period. Key factors in model above:

- Assumes no turnaround at any facility and related impact from lost production/sales and expenses. Note: Company is on a three-year turnaround cycle, which will include turnarounds in the current fiscal year.
- Tampa Ammonia price assumes average over the full year
- Average ammonia plant on-stream rate of 97%, 95% and 95% at El Dorado, Cherokee and Pryor, respectively (excluding turnaround)
- Assumes that a \$50/MT change in ammonia price is equivalent to a \$21 per short ton change in UAN price and a \$23 per short ton change in AN price
- Minimal growth of mining sales
- No incremental cost savings over previously announced savings

Actual results may vary based on a number of factors, including many that are beyond the control of the Company. For illustration purpose only