



Investor Presentation

May 2017

Safe Harbor Statement

This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally are identifiable by use of the words “may,” “believe,” “expect,” “intend,” “plan to,” “estimate,” “project” or similar expressions, and include but are not limited to: financial performance improvement; view on sales to mining customers; estimates of consolidated depreciation and amortization and future turnaround expenses; our expectation of production consistency and enhanced reliability at our Facilities; our projections of trends in the fertilizer market; improvement of our financial and operational performance; our planned capital additions for 2017; reduction of SG&A expenses; and volume outlook.

Investors are cautioned that such forward-looking statements are not guarantees of future performance and involve risk and uncertainties. Though we believe that expectations reflected in such forward-looking statements are reasonable, we can give no assurance that such expectation will prove to be correct. Actual results may differ materially from the forward-looking statements as a result of various factors. These and other risk factors are discussed in the Company’s filings with the Securities and Exchange Commission (SEC), including those set forth under “Risk Factors” and “Special Note Regarding Forward-Looking Statements” in our Form 10-K for the year ended December 31, 2016 and, if applicable, our Quarterly Reports on Form 10-Q and our Current Reports on Form 8-K. All forward-looking statements included in this press release are expressly qualified in their entirety by such cautionary statements. We expressly disclaim any obligation to update, amend or clarify any forward-looking statement to reflect events, new information or circumstances occurring after the date of this press release except as required by applicable law.

Please see the EBITDA Reconciliation slide included in this presentation for other important information.

Why LSB? Executing on Strategic Plan to Drive Growth and Enhance Shareholder Value

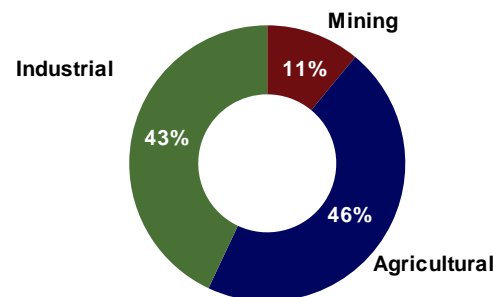


- 1 Operates well-diversified Chemical Business with differentiated market positions
- 2 Over \$1 Billion in capital invested in the last four years including transformative expansion at El Dorado Facility
- 3 Operational improvement plans are enhancing plant reliability / performance
- 4 Significant EBITDA improvement in 2017
- 5 Deleveraging with excess cash
- 6 Focus on reducing expense structure
- 7 Proceeds from the sale of non-core assets to be used for further deleveraging

Business Overview

- 4 production facilities
 - El Dorado, Arkansas
 - Cherokee, Alabama
 - Pryor, Oklahoma
 - Baytown, Texas
- Provides nitrogen based agricultural, mining and industrial chemicals to North American market
- Leading merchant marketer of nitric acid in the U.S.
- Over \$1 billion of investments have been made to reduce costs and increase facility reliability and capacity
- Positioned to benefit from strong agricultural market with favorable margins

Sales Mix

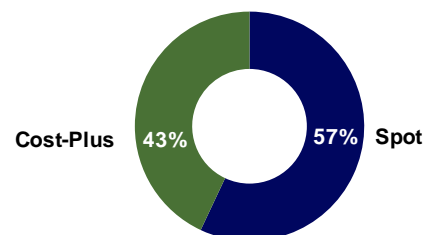


A key strategy is to optimize sales mix: industrial vs. agricultural

LTM 3/31/17 sales: \$389 million

Select customers




Cost-plus agreements versus spot market sales (LTM 3/31/17)



Approximately half our sales are non-seasonal and priced pursuant to cost-plus agreements

On a pro forma basis, assuming El Dorado is fully operational for an entire year (2017 budget), the mix is expected to be 40% Cost-Plus and 60% Spot

Diverse Products With Broad Application

	 Products	 Uses	 Competitors
Agricultural Chemicals 46% of sales	<ul style="list-style-type: none"> ▪ Urea ammonium nitrate solutions (UAN) ▪ Ammonium nitrate - high density prills (AN) ▪ Ammonia 	<ul style="list-style-type: none"> ▪ Fertilizer for corn and other crops ▪ Primary nitrogen component in NPK fertilizer blends ▪ High nitrogen content fertilizer primarily used for corn 	<ul style="list-style-type: none"> ▪ CF Industries Holdings Inc., PCS Nitrogen Inc., Koch Industries Inc., Rentech Inc., CVR Partners LP, imports ▪ CF Industries Holdings Inc., imports ▪ Various
Industrial Acids, Ammonia & DEF 43% of sales	<ul style="list-style-type: none"> ▪ Nitric acid ▪ Sulfuric acid ▪ Ammonia ▪ Diesel exhaust fluid (DEF) 	<ul style="list-style-type: none"> ▪ Semi-conductor, nylon, polyurethane intermediates, ammonium nitrate ▪ Pulp and paper, alum, water treatment, metals and vanadium processing ▪ Power plant emissions abatement, water treatment, refrigerants, metals processing ▪ Exhaust stream additive to reduce NOx emissions from diesel vehicles 	<ul style="list-style-type: none"> ▪ CF Industries Holdings Inc., PCS Nitrogen Inc. ▪ Cytec Industries Inc., Chemtrade Logistics Inc. ▪ Various ▪ Various
Mining Products 11% of sales	<ul style="list-style-type: none"> ▪ Ammonium nitrate – low density prills (AN) and AN solutions ▪ Specialty E2 ammonium nitrate 	<ul style="list-style-type: none"> ▪ Specialty emulsions for mining applications ▪ Surface mining, quarries, construction 	<ul style="list-style-type: none"> ▪ CF Industries Holdings Inc., PCS Nitrogen Inc., Dyno Nobel America Inc., Orica Ltd. ▪ Imports

LSB's Agricultural Distribution



Pryor, OK	UAN Ammonia	CVR, Distributors & Dealers	Southern Plains & Corn Belt
Cherokee, AL	UAN	Transammonia, The Andersons, CHS, Koch, et.al.	Eastern Corn Belt
El Dorado, AR	AN Ammonia	Ag Centers Distributors & Dealers, Koch	Southern Plains, South Central, Midwest & West

- ✓ **Multiple distribution channels**
- ✓ **Diverse geographic coverage**
- ✓ **Longstanding customer relationships**
- ✓ **Direct rail linkage to corn belt**



Fully Operational Production Facilities in Highly Advantaged Locations



Facility	El Dorado	Cherokee	Pryor	Baytown
Location	Arkansas	Alabama	Oklahoma	Texas
Year Acquired / Built	1983	1999	2000	2000
Ammonia Design	Kellogg	Kellogg	Pritchard	–
Plant Area (Acres)	150	160	47	2
Site Area (Acres)	1,400	1,300	104	Covestro's site
Transportation	Truck, Rail, Pipeline	Truck, Rail, Barge	Truck, Rail	Truck, Pipeline
Production Capability (Tons in Thousands)				
Feedstock	Natural Gas	Natural Gas	Natural Gas	Ammonia
Ammonia Production Capacity (non-turnaround)	450	180	235	–
Products Available for Sale				
Agricultural Products	UAN	200	350	–
	High Density AN ⁽¹⁾	300	–	–
	Ammonia	–	85	–
Industrial and Mining Products	Ammonia	230 ⁽²⁾	50	–
	Nitric Acid	50	40	–
	Sulfuric Acid	162	–	–
	DEF	–	15	–
	Low Density AN ⁽¹⁾	185	–	–
	AN Solutions	–	55	–
	CO ₂	–	110	85
				Total
				865
				550
				300
				85
				280
				500
				162
				15
				185
				55
				195

Notes

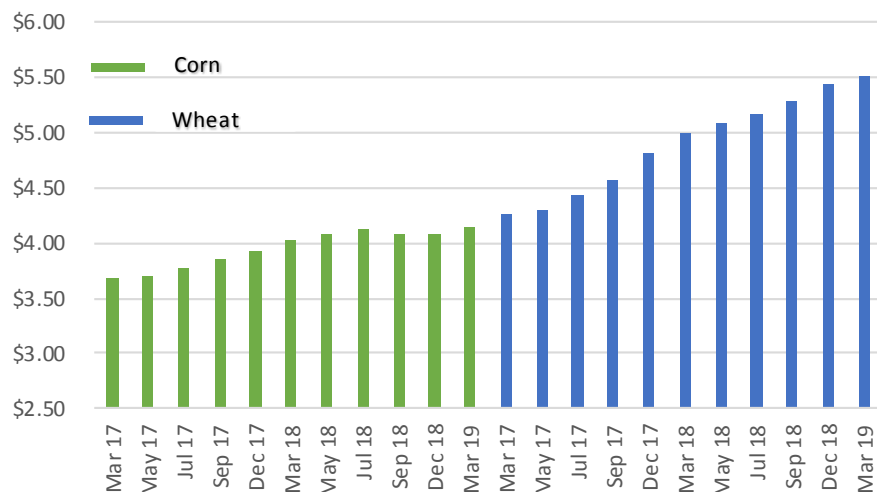
1. Actual sales subject to market conditions and total AN production limited by AN solution production capacity
2. Ammonia capacity available for sale dependent on tons sold of other upgraded products

Market Outlook

Agricultural

- ↑ Improvement in fertilizer pricing demand ahead of typical spring season.
- ↑ Natural gas feedstock costs expected to remain relatively low.
- ↑ Increasing fertilizer/ammonia exports.
- ↔ Planted corn acreage of ~90 million in 2017 (vs. 94 million in 2016) will reduce fertilizer demand but reduce corn stocks.
- ↓ Corn prices projected to stay below ~\$4.00/bushel range over the next 9 months, but over \$4.00/bushel thereafter.
- ↓ Nitrogen capacity expansion in North America coupled with increased Urea and UAN imports.

Forward Crop Prices / Bushel



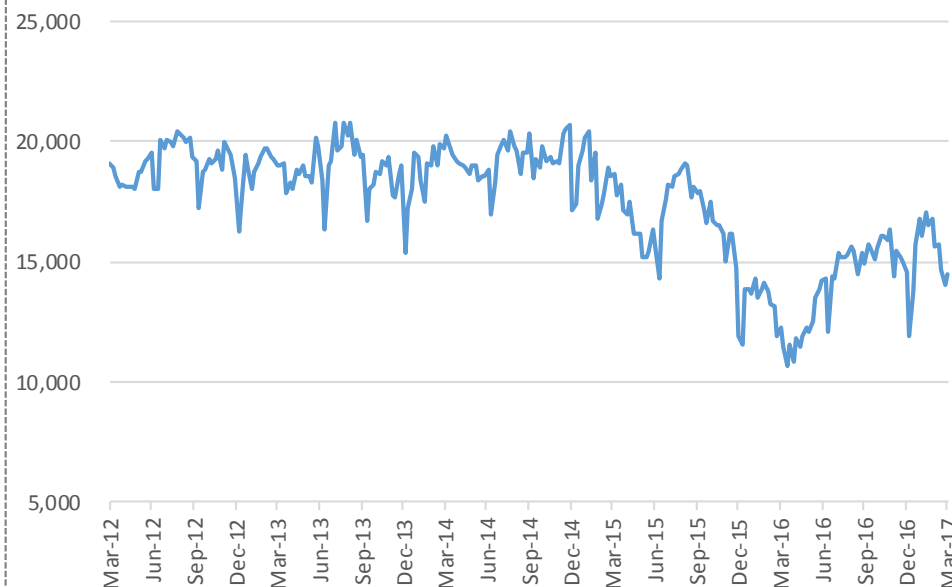
Industrial and Mining

Industrial market – Trending slightly up in 2017. The auto and housing markets continue to look good for the coming year.

Mining market – Coal Update:

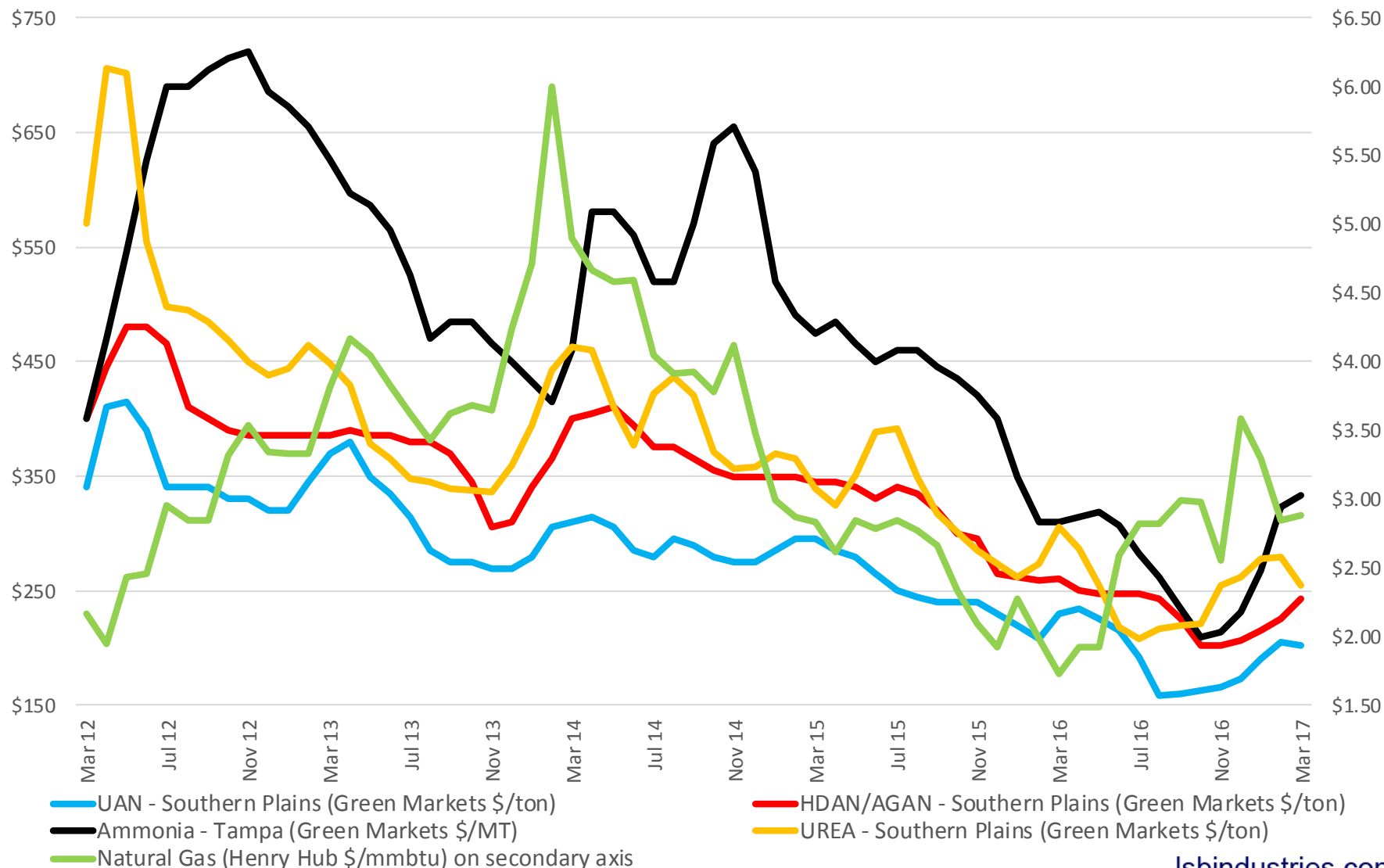
EIA expects growth in coal-fired electricity generation to contribute to a 4% increase in coal production in 2017. Coal production is expected to increase by 2% in 2018.

US Coal Production (last 5 years) Million ST

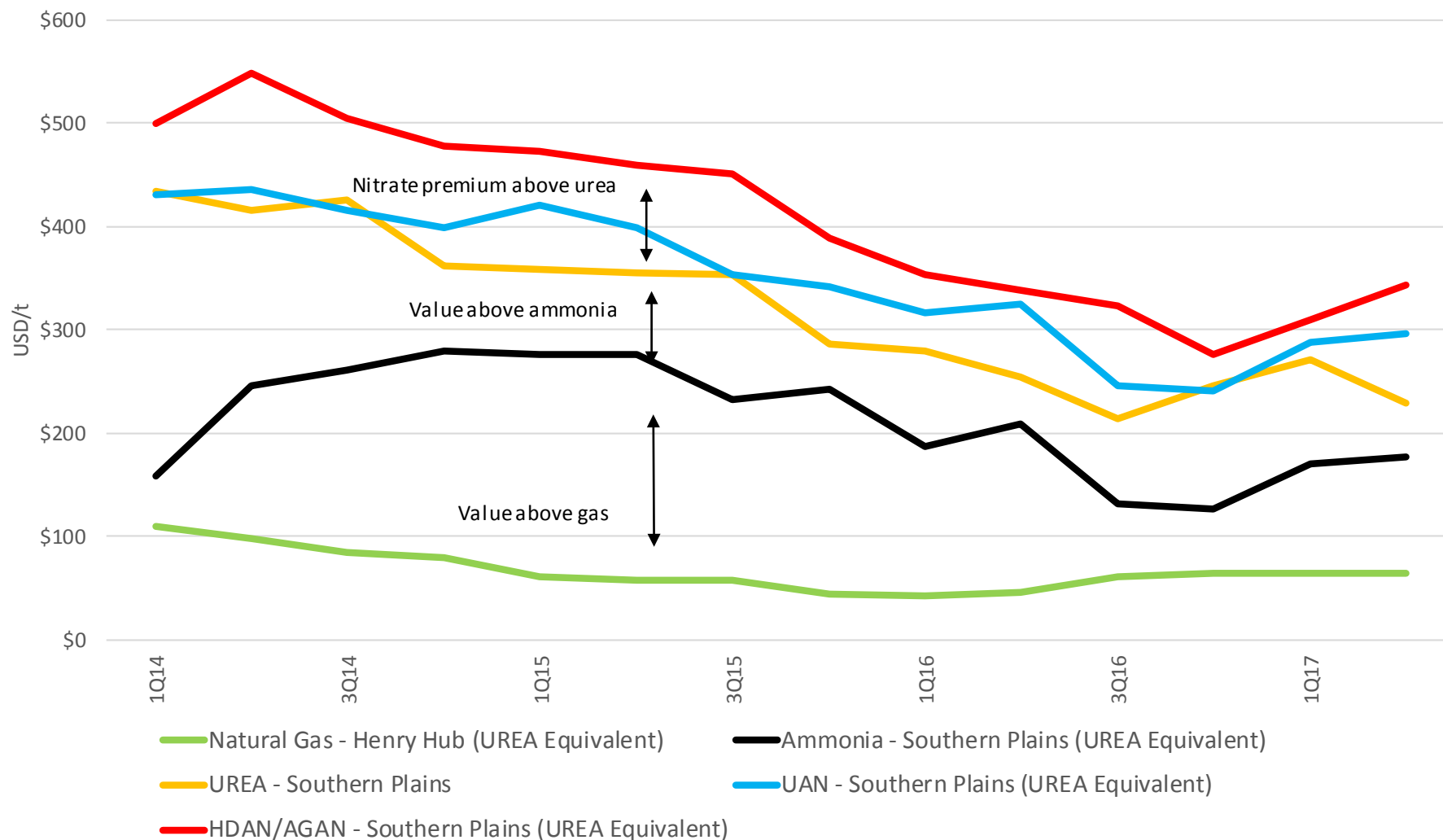


Sources: Corn Prices – Chicago Board of Trade 04-11-17 close; Wheat prices – Kansas City Board of Trade 04-11-17 close; US Coal Production – eia.gov historical data files

Chemical Commodities Feedstock & End Products 5-year Price Trend



Nitrogen Upgrading Margins (average monthly publication prices)



Agricultural Chemicals –

Attractive Medium to Long-Term Industry Fundamentals



World situation

- Growing populations
- Developing economies
- Changing dietary habits (from grain to meat)
- Rebalancing global ammonia trade routes

North American situation

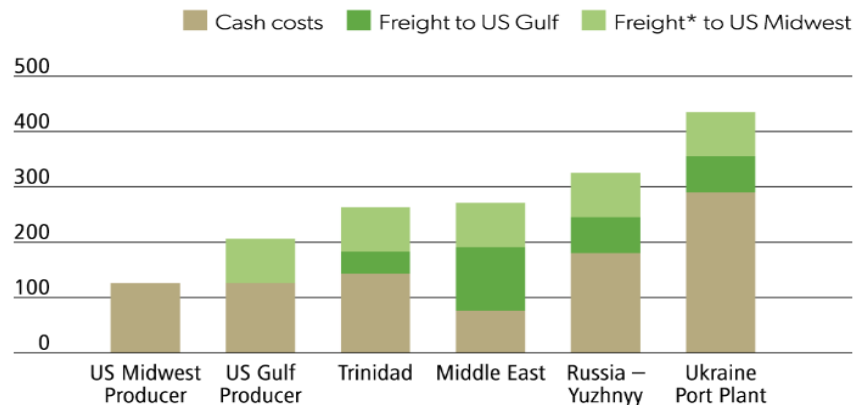
- World grain usage continues to increase annually
- USDA stated an ~4% decrease in corn acres planted in 2017 versus 2016
- U.S. grain stocks are at high levels leading to lower current corn prices
- Current corn exports are at high levels resulting in reduced stock ratios

North America is low cost producer of nitrogen fertilizers

- Natural gas is the primary feedstock for ammonia and all nitrogen fertilizers
- Due to large shale gas reserves, U.S. has relatively low natural gas prices vs. most places worldwide
- Projected Henry Hub natural gas is expected to average around \$3.00/mmbtu in 2017

U.S. Midwest delivered ammonia cost estimated \$160/metric ton advantage over imports

US MIDWEST DELIVERED AMMONIA COST
(\$ per tonne – 2016E)



* Includes related handling costs

Source: Fertecon, PotashCorp



LSB's Operational Improvement Plan

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LSB
INDUSTRIES

We have made Significant Operational Improvements to Date



1 Well-Positioned for Growth with Major Expansion Completed

2 Formalized Financial and Operational Goals and Objectives

3 Implemented Operational Upgrades That Enhance Future Reliability and Performance Across Facilities with a Focus on Improved On-stream Rates

4 New El Dorado Ammonia and Nitric Acid Plants Operating Above Nameplate Capacity

We are Committed to On-going Operational Stability



- We have taken several steps and invested significant additional resources to implement new operational preventative and predictive maintenance

Key Operational Achievements

- Cherokee and Pryor ammonia on-stream rates of 99% and 96%, respectively, in Q1 2017
- EDC ammonia on-stream of 90% for the quarter, achieving 100% on-stream in the month of March
- EDC ammonia plant operating above 1,300 tons per day vs. nameplate capacity of 1,150 tons per day

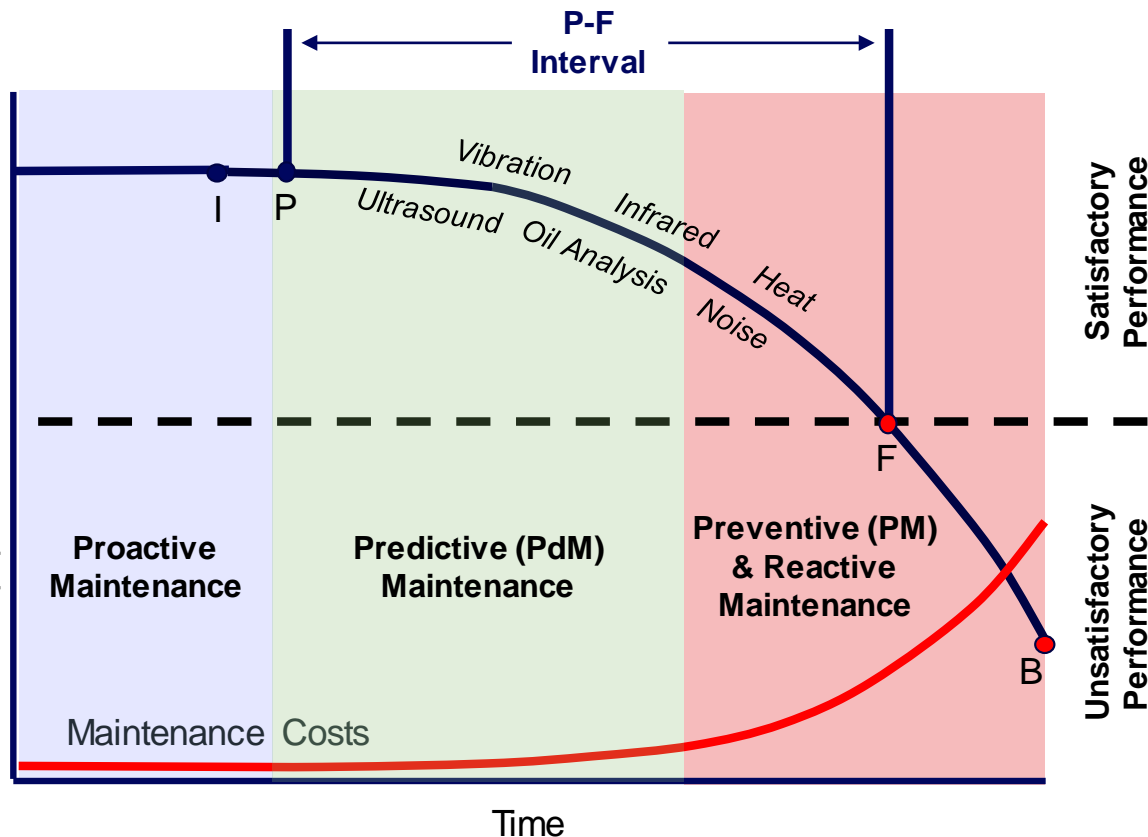
New Resources Devoted to Operational Excellence

- John Diesch hired in August 2016 as Executive Vice President of Chemical Manufacturing
- John is exceptionally qualified to oversee our plant operations with 26 years of nitrogen manufacturing experience:
 - President and member of Board of Directors of Rentech Nitrogen (2011 – 2016)
 - Senior Vice President of Operations at Rentech (2008 – 2013)
 - President of RNLLC and Vice President of Operations for Rentech (2006 – 2008)
 - Managing Director of Royster-Clark Nitrogen (1999 – 2006)

Overview of Reliability

- There are MANY reliability practices – they all boil down to keeping machinery producing as designed
- Reliability is summarized by the “P-F Curve,” which pulls PdM (Predictive Maintenance) tools together into a big picture

Equipment P-F Curve (*Potential Failure – Functional Failure*)



Other primary tools

- Maintenance System (JDE)
 - Goes far beyond scheduling Preventative Maintenances (PMs) and capturing costs
 - Primary analytical tool to improve reliability and reduce costs
- Key Performance Indicators
 - KPIs turn on the lights so you can see what to work on
- Root Cause and Failure Analysis
- Training
 - Craftsmanship
 - Reliability – mechanical, instruments, craftsman, engineering, management

Where is LSB?

The Big Picture

Historically, each facility had their own reliability practices in place. Some practices were good, some not. Since 2014 we've been standardizing best practices across sites:

- Oil Sample Analysis and general KPI
 - Standardized to the same analytical lab with the same testing
 - Expanded the equipment tested and pulled results into an overview type KPI for each site
- Vibration Analysis and general KPI
 - Standardized to the same contractor
 - Expanded the equipment tested and pulled results into an overview type KPI for each site

How are we Doing?

- The KPIs are a composite of all the equipment sampled
 - Represents a general overview of site equipment
 - Composite doesn't reflect the condition of any single piece of equipment
- Showing positive results for Oil Sample Analysis and Vibration Analysis. This translates to fewer failures and greater uptime

What are we Doing?

- Infrared Thermography – all sites
- Ultrasonics – Airborne and Greasing
- Other programs implemented since 2014:
 - PMI – Positive Materials Identification
 - Maintenance & Reliability Team
 - Mechanical Integrity Software
 - Bolting Torqueing Standards
 - Incident Investigation (applicable to breakdowns and all other incidents)
 - Equipment Criticality
- Next programs to be implemented by sites:
 - Lubrication training
 - Precision maintenance training

Special Project – Urea Red Team

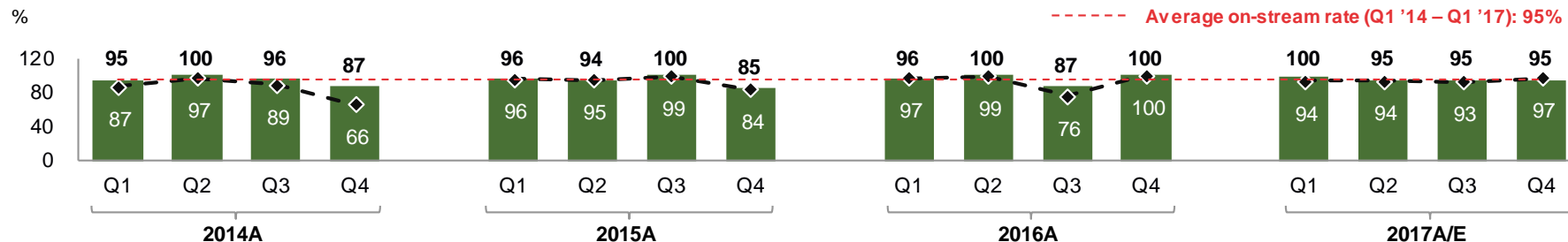
Project to improve uptime at Cherokee and Pryor Urea units

- Team consists of personnel from both facilities and Corporate staff
- Data gathering
 - Download of work order data from Maintenance System
 - Equipment and system documentation from each facility
 - Failure information from each facility

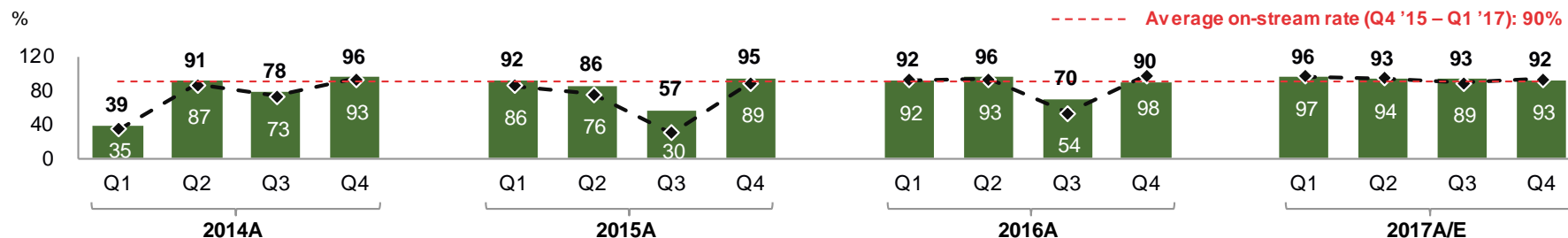
Improvements in Ammonia On-Stream Rates and Capacity Utilization across Facilities...



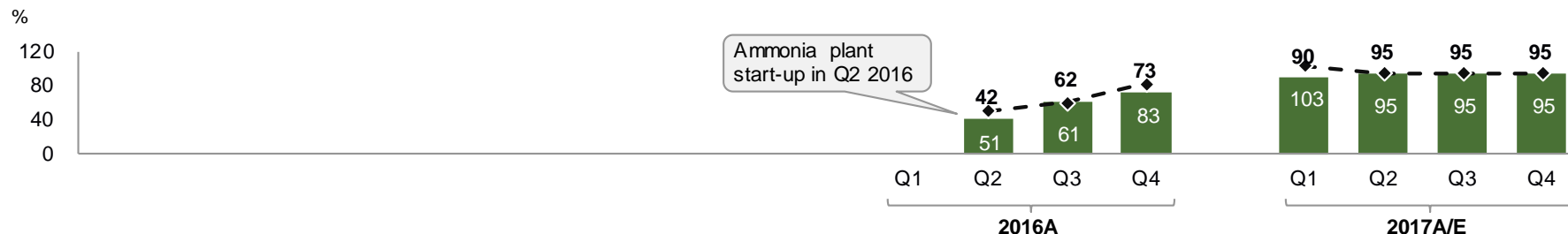
Cherokee



Pryor



EDC



■ Ammonia On-Stream Rates⁽¹⁾ ◆ Capacity Utilization Rates⁽²⁾

(1) Ammonia On-Stream Rate is the number of hours operating divided by total hours in the period and excludes Turnarounds

(2) Capacity Utilization Calculation is based upon optimal 515, 675, and 1,150 tons per day production for Cherokee, Pryor and EDC, respectively, and excludes Turnarounds

...and Plant Outlook is Favorable for the Foreseeable Future



		Current status	Going Forward
El Dorado	Ammonia	<ul style="list-style-type: none"> Ammonia plant currently operating at full rate 	<ul style="list-style-type: none"> Heat exchanger replacements Optimize cost control and ensure the plant is on-stream 95%+ Consistently producing above 1,300 tons / day No turnaround scheduled in 2017; turnaround scheduled for Fall 2018
	Nitrogen	<ul style="list-style-type: none"> Nitric acid plant is currently operating at full rate 	<ul style="list-style-type: none"> Working with technology provider and sub-contractor to modify design and fabricate new N2O vessel – design complete and vessel being fabricated We expect costs associated with the by-pass system and all repairs related to the nitric acid plant to be covered under warranty Efficiency improvement evaluation of expander turbine covered under warranty Focus on reliability and optimization
Cherokee		<ul style="list-style-type: none"> All plant operations currently at full rates to meet demand 	<ul style="list-style-type: none"> Focus on reliability and maintain high on-stream rates (95%)+ No planned turnaround scheduled in 2017; turnaround scheduled for Winter 2018
Pryor		<ul style="list-style-type: none"> All plant operations currently at full rates 	<ul style="list-style-type: none"> Focus on reliability and maintain high on-stream rates (90%-95%) Started design of new urea reactor that will include leading “leak detection system” while increasing production capacity Turnaround scheduled in Q4 to last for 21 days
Baytown		<ul style="list-style-type: none"> Plant operations currently at full rates 	

Additional Operational Upside and Opportunity to Reduce Costs



Key Opportunities	Description
Expense Rationalization / Reduction	<ul style="list-style-type: none">▪ Consolidate and centralize freight, including rail, truck and barge▪ Maximize railcar usage and efficiency▪ Consolidate all purchasing of plant supplies and materials to negotiate lower overall cost▪ Streamline the use of outside contractors in order to improve quality of work and negotiate lower rates▪ Review material handling in an effort to improve efficiencies
Volume / Margin Enhancement	<ul style="list-style-type: none">▪ Focused effort to expand nitric acid and nitric acid blends volume by selling into Western US and Canada▪ LDAN and AN solution production capacity available when mining/coal markets rebound▪ Maximize the margin on the sale of excess ammonia production of EDC
EDC Ramp Up	<ul style="list-style-type: none">▪ Make vs. buy ammonia plus increased product for sale▪ More efficient production of nitric acid and increased available production▪ 14.5 MW cogen facility provides reduced electricity costs▪ Ability to produce ammonia allows for presales of HDAN and purchase of natural gas to lock in margin▪ Potential sale of CO2



Financial Overview

LSB Consolidated Financial Highlights

First Quarter 2017



	Three Months Ended March 31,		
(\$ In Millions, Except EPS)	2017	2016	Change
Net sales	\$123.3	\$98.9	\$24.4
Gross profit (loss)	\$11.6	(\$6.2)	\$17.8
<i>% of net sales</i>	<i>9.4%</i>	<i>-6.3%</i>	<i>15.7%</i>
Selling, general and administrative expense	\$10.5	\$10.9	(\$0.4)
<i>% of net sales</i>	<i>8.5%</i>	<i>11.0%</i>	<i>-2.5%</i>
Operating income (loss)	\$2.3	(\$17.3)	\$19.6
<i>% of net sales</i>	<i>1.9%</i>	<i>-17.5%</i>	<i>19.4%</i>
Income from discontinued operations, net of taxes	\$0.0	\$0.8	(\$0.8)
Net loss	(\$6.0)	(\$14.9)	\$8.9
<i>% of net sales</i>	<i>-4.9%</i>	<i>-15.1%</i>	<i>10.2%</i>
Diluted EPS	(0.48)	(1.11)	\$0.63
EBITDA ⁽¹⁾	\$19.7	(\$8.1)	\$27.8
Adjusted EBITDA ⁽¹⁾	\$20.0	\$8.3	\$11.7

(1) Refer to Appendix for reconciliation of EBITDA and Adjusted EBITDA.

First Quarter Actuals – Current Year vs. Previous Year

(\$ In Millions)



	<u>Q1</u>		
	<u>Q1 2017</u>	<u>Q1 2016</u>	<u>Normalized</u>
Total Consolidated Adjusted EBITDA	\$20.0	\$8.3	
Q1 2016		\$8.3	\$8.3
Net Sales Price Impact		(12.7)	-
Net Sales Volume Impact		17.9	17.9
<u>Other Cost</u>			
EDC lower cost of make vs. buy		6.5	6.5
Q1 2017	\$20.0		
Normalized Q1 2017			\$32.7 ⁽¹⁾

(1) Assumes pricing environment consistent with Q1 of 2016

Capital Structure

\$ In Millions	3/31/17
Cash	<u>\$ 45.0</u>
Senior Secured Notes	375.0
Working Capital Revolver (\$44.9 mm of availability at 3/31/17)	-
Other Debt	49.2
Unamortized Discount and Debt Issuance Costs	<u>(6.9)</u>
Total Long-Term Debt, Including Current Portion, net	<u>\$ 417.3</u>
Series E and F Redeemable Preferred Stock (\$167.3 million liquidation preference including accrued dividends)	<u>\$ 152.2</u>
Total Stockholders' Equity	<u>\$ 481.6</u>

Key Information:

Senior Secured Notes

- \$375 million at 8.5%
- Due August 2019
- Call Premium 103.875 until 8/17; 101.9 thereafter

Working Capital Revolver

- \$50 million (Prime + 50 bps)
- Expires January 2022

2017 Outlook



Sales Volume:	
	<u>Full Year 2017 Sales (tons)</u>
Agriculture:	
UAN	475,000 – 500,000
HDAN	260,000 – 280,000
Ammonia	95,000 – 105,000
Industrial, Mining and Other:	
Ammonia	200,000 – 225,000
LDAN and AN solution	140,000 – 160,000
Nitric Acid and Other Mixed Acids	90,000 – 110,000
Nitric Acid - Baytown	475,000 – 500,000

Operating:	
Ammonia On-Stream Rates:	Average 95% across three plants
Ammonia Production (tons)	780,000 – 820,000
Turnaround:	Pryor scheduled for 21 days during Q4 (Approximately \$2 million in expense)

2017 Outlook (continued)

Financial (Full Year):

Variable Plant Expenses:

Natural gas feedstock costs	30 – 32 mmbtu/ton of ammonia
Electricity	7.5% – 9.0% of sales
Catalyst expense (burnoff)	1.5% – 2.5% of sales
Freight	5.0% – 7.0% of sales
Other purchased products (primarily Ag Centers)	2.5% – 3.5% of sales
Other expenses	2.5% – 3.5% of sales
Purchased ammonia - Baytown (tons)	145,000 – 155,000

Fixed Plant Expenses Including Plant

Salary and Wages (Ex-Depreciation): \$125 million – \$130 million (including \$8 million for Baytown)

SG&A: \$30 million – \$35 million

Depreciation Expense: \$65 million – \$70 million

Interest Expense: \$30 million – \$35 million

CAPEX: \$30 million – \$35 million

Sale of non-core assets \$15 million – \$20 million ⁽¹⁾

(1) Asset sold for approximately \$5 million in 12/16

Consolidated EBITDA

Sensitivity Analysis (\$ In Millions)



Significant Earnings Power at Optimal Operating Rates

		Natural Gas Price per mmbtu				
		\$2.50	\$3.00	\$3.50	\$4.00	\$4.50
Tampa Ammonia price per MT	\$450	\$226	\$214	\$202	\$190	\$178
	\$400	\$194	\$182	\$170	\$158	\$146
	\$350	\$162	\$150	\$138	\$126	\$114
	\$300	\$130	\$118	\$106	\$ 94	\$ 82
	\$250	\$ 98	\$ 86	\$ 74	\$ 62	\$ 50
	\$200	\$ 66	\$ 54	\$ 42	\$ 30	\$ 17

Key factors in model above:

- Tampa Ammonia price assumes average over the full year
- Average ammonia plant on-stream rate of 97%, 95% and 95% at El Dorado, Cherokee and Pryor, respectively (excluding turnaround expense)
- Assumes that a \$50/MT change in ammonia price is equivalent to a \$21 per short ton change in UAN price and a \$23 per short ton change in AN price
- Minimal growth of mining sales
- No incremental cost savings over previously announced savings

Investment Highlights

- 1 Highly advantaged locations with logistical and distribution benefits
- 2 Positioned for long-term success following over \$1 billion in capital investments over the last four years
- 3 Attractive timing in cycle – markets recovering from trough
- 4 EBITDA upside from improved plant on-stream rates and potential pricing recovery
- 5 Additional operational upside and opportunity to reduce costs
- 6 Proven operational team and experienced work force



Appendix

EBITDA Reconciliation

Three Months Ended
March 31,

LSB Consolidated (\$ In Millions)

Net loss:

Plus:

Interest expense

Depreciation and amortization

Benefit for income taxes

Income from discontinued operations

EBITDA (1)

Consulting Fee - Negotiated Property tax savings at El Dorado

Stock based compensation

Start-up/ Commissioning costs at El Dorado

Derecognition of death benefit accrual

Loss on sale or disposal of assets

Fair market value adjustment on preferred stock embedded derivatives

Delaware unclaimed property liability

Life insurance recovery

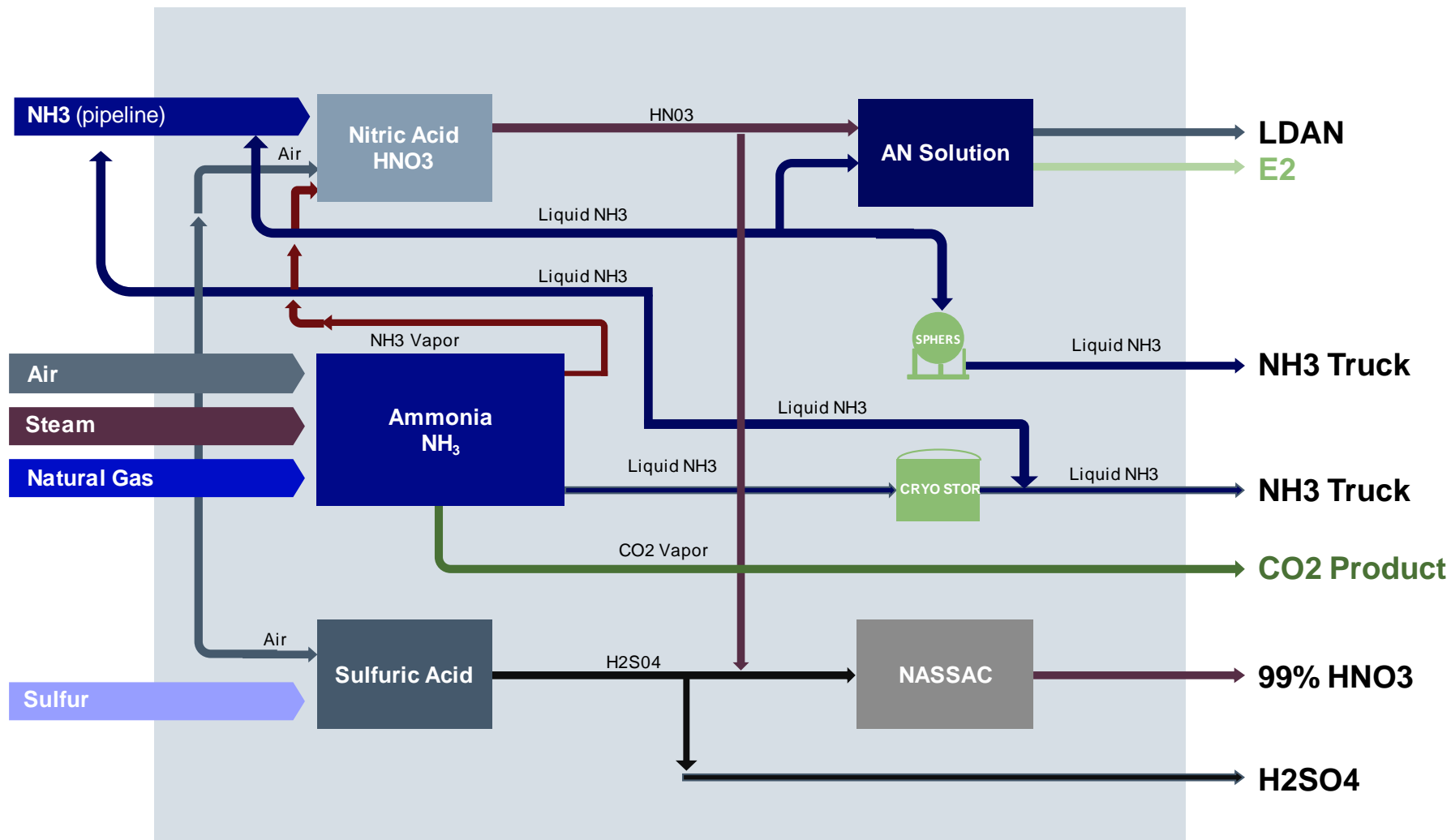
Adjusted EBITDA (2)

	2017	2016
	(\$6.0)	(\$14.9)
	9.4	1.4
	17.6	11.0
	(1.3)	(4.8)
	-	(0.8)
	\$19.7	(\$8.1)
	-	12.1
	1.2	0.9
	-	1.3
	(1.4)	-
	0.5	-
	-	2.5
	-	0.3
	-	(0.7)
	\$20.0	\$8.3

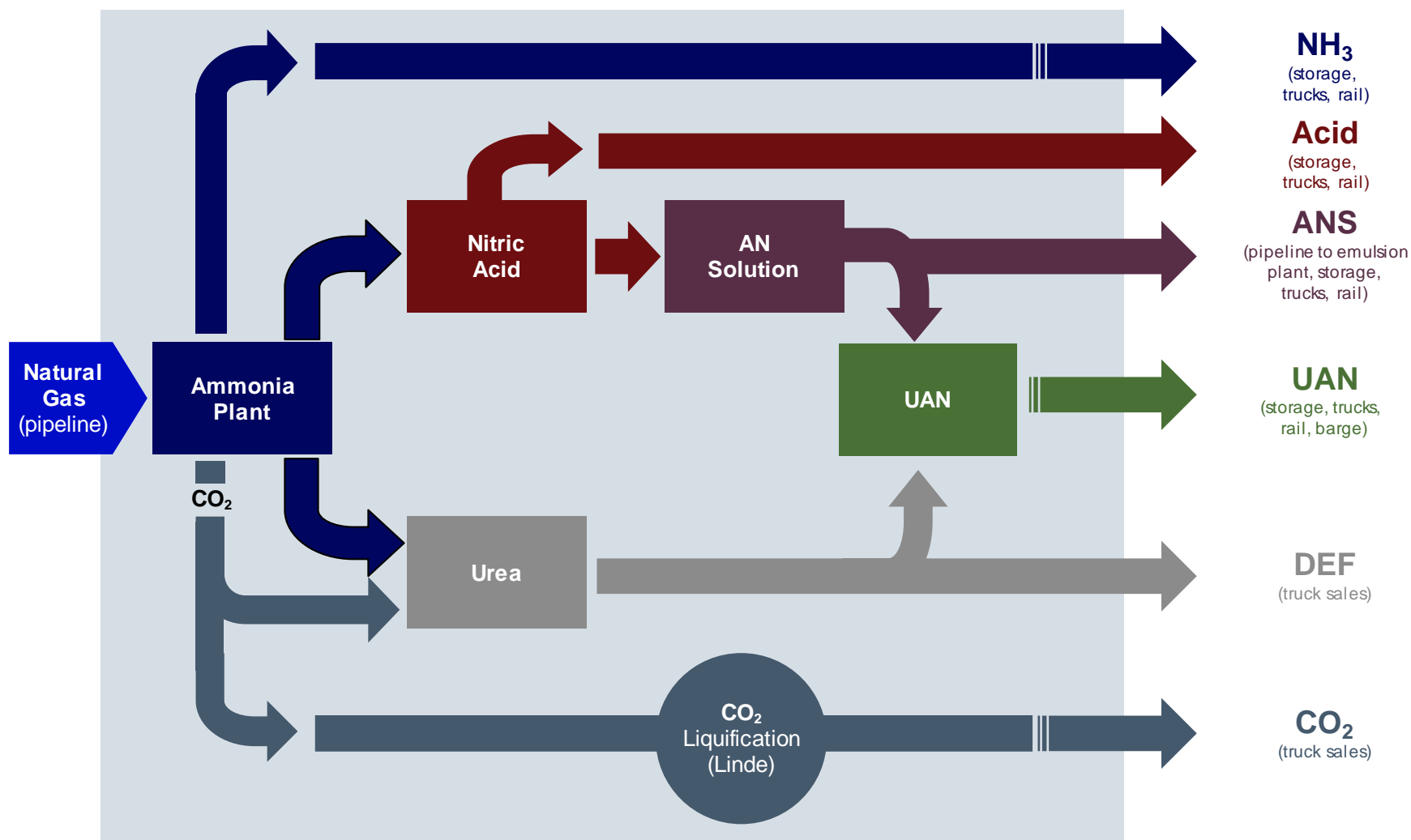
(1) EBITDA is defined as net income (loss) plus interest expense, provision for impairment, depreciation, depletion and amortization of property plant and equipment (which includes amortization of other assets and excludes interest included in amortization), less benefit for income taxes and income from discontinued operations, net of taxes. We believe that certain investors consider EBITDA a useful means of measuring our ability to meet our debt service obligations and evaluating our financial performance. EBITDA has limitations and should not be considered in isolation or as a substitute for net income, operating income, cash flow from operations or other consolidated income or cash flow data prepared in accordance with GAAP. Because not all companies use identical calculations, this presentation of EBITDA may not be comparable to a similarly titled measure of other companies. The table above provides a reconciliation of net income (loss) to EBITDA for the periods indicated.

(2) Adjusted EBITDA is reported to show the impact of a one-time consulting fee, start-up/commissioning costs, derecognition of a death benefit accrual, certain fair market value adjustments, non-cash stock based compensation, Delaware unclaimed property liability, and life insurance recovery. We believe that the inclusion of supplementary adjustments to EBITDA is appropriate to provide additional information to investors about certain items. The table above provides reconciliations of EBITDA excluding the impact of the supplementary adjustments.

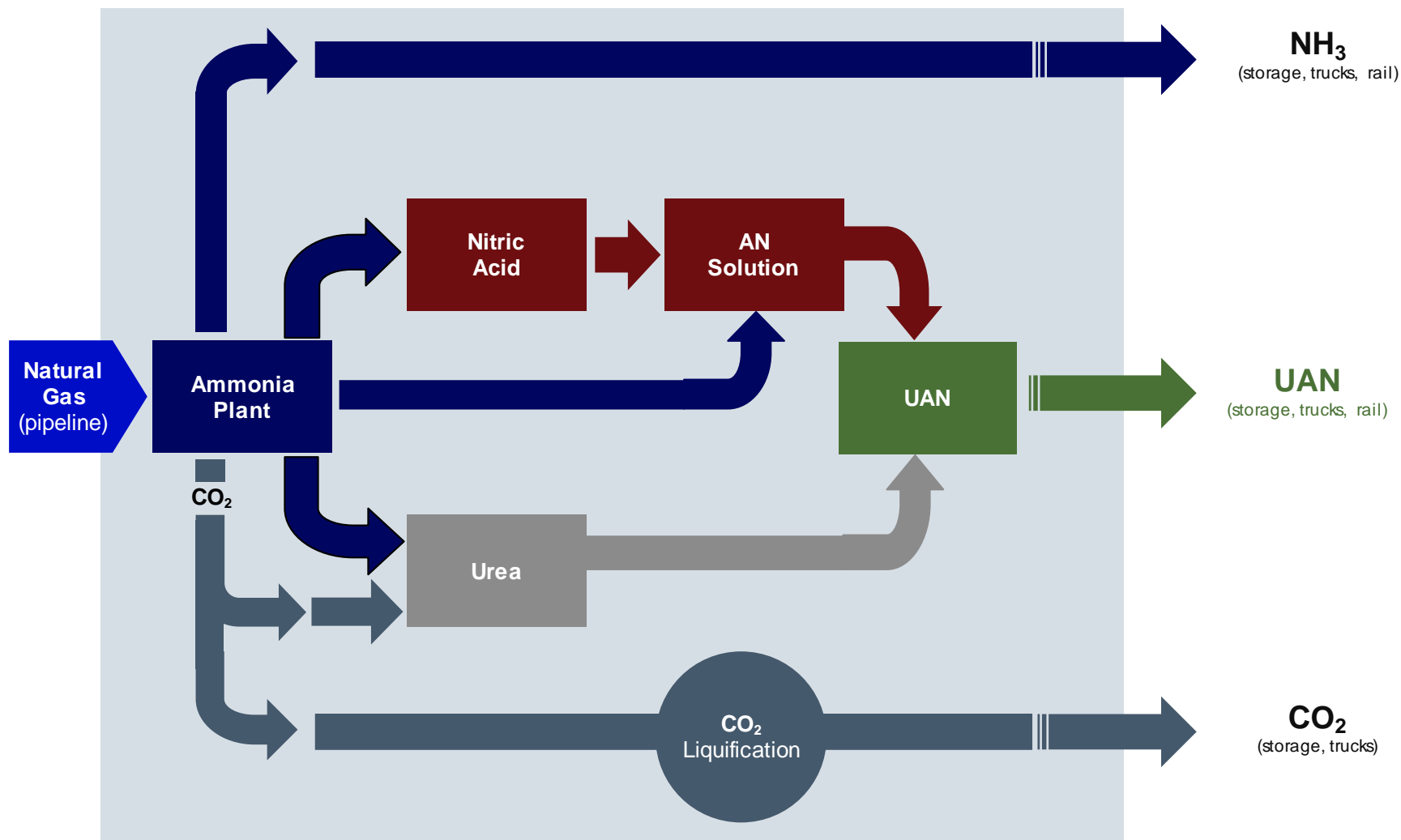
El Dorado Facility Overview



Cherokee Facility Process Flow



Pryor Plant Basic Process Flow



lsbindustries.com



LSB Industries, Inc. is headquartered in Oklahoma City and does business through its subsidiaries, with chemical plants in Texas, Arkansas, Alabama and Oklahoma and an engineered products distribution center in Oklahoma City.

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